

MAISONS MARQUES & DOMAINES



MAISONS MARQUES & DOMAINES USA Inc. was founded in 1987 as the U.S. sales and marketing arm for Champagne Louis Roederer and its new California winery, Roederer Estate. The key objectives were to manage the complex U.S. distribution system in order to ensure the delivery of perfect quality products to the consumers as well as to build each individual brand's image.

Today, the company has grown into a well-respected marketer of family-owned, prestigious producers. From France to Portugal, Italy to Spain, and California to South Africa; Maisons Marques & Domaines represents some of the most highly esteemed properties in the world.

INTRODUCTION

Several of the wineries represented by Maisons Marques & Domaines (MMD USA) are owned by the House of Louis Roederer, including Roederer Estate, Scharffenberger Cellars, Domaine Anderson, Ramos-Pinto, Delas Frères, Domaines Ott, and the Bordeaux properties of Château Pichon-Longueville Comtesse de Lalande, Château de Pez, and Château Haut-Beauséjour. Others, such as a selection of renowned Châteaux from Etablissements Jean-Pierre Moueix, the wines of Dominus Estate in Napa Valley, Baron de Ladoucette, Domaines Schlumberger; Pio Cesare, Querciabella, Podernuovo a Palazzone and Castiglion del Bosco of Italy; Marqués de Murrieta of Spain; Meerlust and Distell wines of South Africa and Maisons Marques & Domaines' own proprietary Carpe Diem wines from the Anderson and Napa Valleys, are represented in the U.S. on an exclusive basis. In addition, MMD USA has a leading U.S. representation of world-renowned Bordeaux Château Pétrus and Château Hosanna as well as exclusive distribution rights for Château Certan de May.

MMD, along with its partner wineries, has retained an artisanal approach, in the spirit of a small, hands-on company with a very dedicated team. It enjoys long-lasting, trustful and mutually rewarding alliances with key distributors in each U.S. market, based on personal commitment and entrepreneurship.

As the wine industry continues to evolve in the United States, which is now the world's largest market, MMD USA intends to remain an outstanding and ambitious ambassador of the esteemed wine estates it represents.

www.MMDUSA.NET
mobile.mmdusa.net



TABLE OF CONTENTS

MAISONS MARQUES & DOMAINES

FRANCE

Champagne Louis Roederer
Ch. Pichon Longueville Comtesse de Lalande
Ch. de Pez & Ch. Haut-Beauséjour
Etablissements Jean-Pierre Moueix
 POMEROL
 Ch. Hosanna
 Ch. Certan de May
 Ch. Lafleur-Gazin
 Ch. Bourgneuf
 Ch. de Sales
 ST. EMILION
 Ch. Puy-Blanquet
Ch. Pétrus
Ch. Loudenne
Domaines Ott
 Ch. de Selle
 Clos Mireille
 Ch. Romassan
 Les Domaniers
Delas Frères
de Ladoucette
 La Poussie
 Comte Lafond
 Marc Brédif
 Les Deux Tours
 Régnard
 Albert Pic
Domaines Schlumberger

CALIFORNIA

Roederer Estate
Scharffenberger Cellars
Dominus Estate
Domaine Anderson
Carpe Diem

ITALY

Pio Cesare
Querciabella
Castiglion del Bosco
Podernuovo a Palazzone

SPAIN

Marqués de Murrieta
 Pazo de Barrantes

PORTUGAL

Ramos Pinto
 Duas Quintas

SOUTH AFRICA

Meerlust
Fleur du Cap

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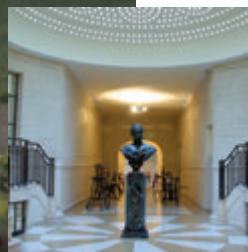
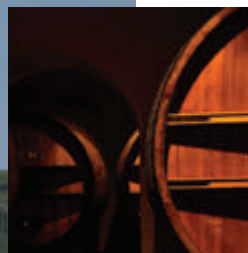
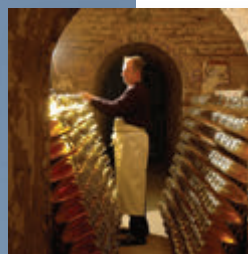
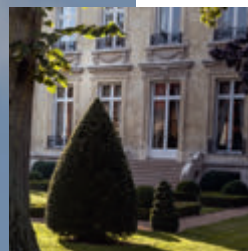
MMD TOOLS



Champagne Louis Roederer
Ch. Pichon Longueville Comtesse de Lalande
Ch. de Pez & Ch. Haut-Beauséjour
Etablissements Jean-Pierre Moueix
Ch. Pétrus
Ch. Loudenne
Domaines Ott
Delas Frères
de Ladoucette
Domaines Schlumberger

FRANCE

A LA RECHERCHE DE L'OEUVRE
{In pursuit of the ultimate}



CHAMPAGNE LOUIS ROEDERER



MAISON FONDÉE EN 1776

LOUIS ROEDERER



FREDERIC ROUZAUD
President

■ Since CHAMPAGNE LOUIS ROEDERER's founding in 1776, the House has been synonymous with the world's greatest Champagnes.

Reims | Champagne | France



VINEYARDS

The Louis Roederer vineyards are located in the finest *crus* of the three best regions of the Champagne appellation: Montagne de Reims, Vallée de la Marne, and Côte des Blancs. Each plot ranks between 95% and 100% on the official Champagne classification scale. The 590+ acres of the family-owned vineyards provide two-thirds of the needed grapes; 160 acres of which are cultivated biodynamically.



Every great vintage year, some of the very best wines are set aside to age in large oak casks located in Roederer's wine cellar. This extensive source of reserve wines, unique in Champagne, ensures consistent quality and complex flavors from year to year.



FREDERIC ROUZAUD | President

As a direct descendant of Louis Roederer, you might say that Frédéric Rouzaud has Champagne in his blood. Although he developed a passion for the vineyards at an early age, Frédéric first sought to gain experience outside of the family business.

A graduate in Business Administration from the renowned Université de Paris-Dauphine, he spent five years developing his expertise in wine property transactions at a leading French realty firm.

He joined the family business in 1996 as Regional Manager and rose through the ranks to become Manager of Human Resources and then General Manager Delegate in charge of development. In January 2006, Frédéric succeeded his father Jean-Claude Rouzaud as President & CEO of the Champagne Louis Roederer Group.

Today, Frédéric is the driving force of all Champagne Louis Roederer's flagship companies: Champagne Louis Roederer; Delas Frères in the Rhône Valley; Château Pichon Longueville Comtesse de Lalande, Château de Pez and Château Haut-Beauséjour in Bordeaux; Ramos Pinto in Portugal; Domaines Ott in Provence; and Roederer Estate, Scharffenberger Cellars and Domaine Anderson in California.



KEY PEOPLE



JEAN-BAPTISTE LECAILLON | Winemaker

Growing up in Reims, Jean-Baptiste Lecaillon was surrounded by the world of Champagne. He was naturally drawn to viticulture and studied oenology at the École Nationale Supérieure d'Agronomie of Montpellier.

Jean-Baptiste joined Champagne Louis Roederer in August 1989. After a year at Roederer Estate in California, he returned to Champagne to participate in Louis Roederer's 1990 harvest. Following, Jean-Baptiste left for Tasmania where he managed a wine estate which was then partially-owned by Champagne Louis Roederer.

Jean-Baptiste returned to Reims in 1994, where he held an ever-increasing role in the making of the wines. Simultaneously, he ensured the development of the Roederer-owned Bordeaux properties.

In 1999, he was appointed Chef de Caves of Champagne Louis Roederer. He was promoted in 2006 to the position of Executive Vice-President in charge of the production of all the Roederer properties.



LOUIS ROEDERER



LOUIS ROEDERER II



LEONIE OLRy ROEDERER



LOUIS VICTOR OLRy ROEDERER



LEON OLRy ROEDERER



CAMILLE OLRy ROEDERER



JEAN-CLAUDE ROUZAUD

FAMILY HISTORY

Initially founded as Dubois Père & Fils in 1776, Louis Roederer inherited the company from his uncle in 1833, renamed it eponymously, and set out to target markets abroad. With concentrated efforts in several countries, including Russia, Tsar Nicholas II nominated Louis Roederer as the official wine supplier to the Imperial Court of Russia.

Jean-Claude Rouzaud, grandson of Camille Olry Roederer, inherited the business in 1979. Since 2006 his son, Frederic Rouzaud, has directed this family business.

Champagne Louis Roederer remains one of the few family-owned independent champagne houses today.





KEY POINTS

Family-owned Champagne Louis Roederer has over 590 acres, which provide two-thirds of the grapes required for the wines.

160 acres are cultivated biodynamically - more than any other champagne house.

All vintage champagnes are estate-grown and bottled.

All owned land rates between 95 and 100% on the official Champagne classification scale.

Louis Roederer is the sole Champagne house to have an extensive cellar of 800,000 liters of reserve wines in large casks (5,000 liters). The addition of reserve wine in the blend allows the House to produce essentially non-malolactic wines.

The wines are kept a minimum of 3 years on the lees for the multi-vintage Brut Premier and up to 6 or 7 years for the prestige *cuvées*.

All champagnes are released after a minimum of 6 months on the cork after disgorgement.

Cristal, the first prestige *cuvée*, was created in 1876 at the request of Tsar Alexander II of Russia.

Brut Nature 2006: Louis Roederer's very first release of a zero-dosage Champagne. Roederer's quest for authenticity and winemaking perfection match Philippe Starck's aesthetic vision; both possess a straightforward, pure and extremely chiseled character.



MAISON FONDÉE EN 1776

LOUIS ROEDERER
CHAMPAGNE

WINES

Brut Premier

Rosé Vintage

Brut Vintage

Blanc de Blancs

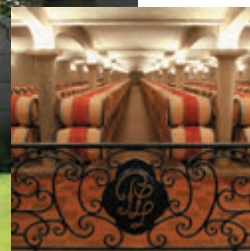
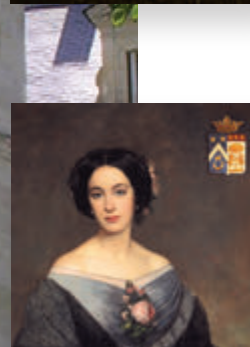
Carte Blanche

Cristal

Cristal Rosé

Brut Nature





Château Pichon Longueville Comtesse de Lalande



CHATEAU PICHON LONGUEVILLE
COMTESSE DE LALANDE



NICOLAS GLUMINEAU
General Manager | Winemaker

■ Often referred to as a “Super Second,”
Château Pichon Longueville Comtesse de Lalande
has been part of the original Bordeaux Grands
Crus Classification of 1855.

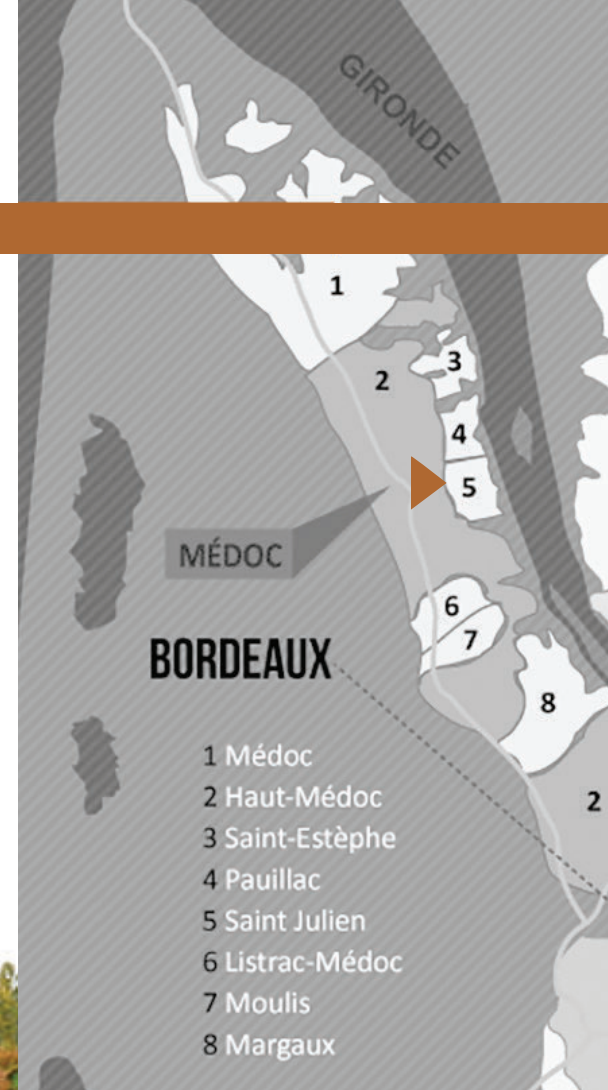


VINEYARDS

The 185-acre estate of Château Pichon-Lalande in Pauillac borders the property of Château Latour and stretches south towards St. Julien.

The soil, a mix of gravel and clay, and the Atlantic climate of hot summers and mild winters forge the refined elegance of the estate's wines.

All of the grapes are hand-picked by a team of 150 people, continuing the tradition of the Grand Cru wines of the Médoc.





CLICK here to get
to the Pichon-
Lalande website



KEY POINTS

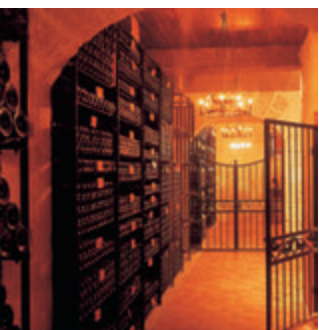
The domain was founded by Pierre de Mazure de Rauzan in 1689. The vineyard acquired its name a few years later when his daughter Thérèse married Jacques de Pichon Longueville.

In 1850, Virginie de Pichon Longueville married and became the Comtesse de Lalande.

Château Pichon-Lalande was acquired in 2006 by the Rouzaud family (owner of Louis Roederer).

The exceptional character of Pichon-Lalande is distinguished by its elegance and lack of harshness due to the harmonious balance of Cabernet Sauvignon, Merlot, Cabernet Franc and Petit Verdot.

The Réserve de la Comtesse was created in 1973. Produced from the same *terroir* as the *Grand Vin*, it offers a more approachable wine in its youth while maintaining a similar style of elegance and finesse.



CHATEAU PICHON LONGUEVILLE
COMTESSE DE LALANDE

WINES

Château Pichon Longueville
Comtesse de Lalande, *Grand Cru Classé*

Réserve de la Comtesse





Château DE PEZ Château HAUT-BEAUSÉJOUR



NICOLAS GLUMINEAU
General Manager | Winemaker

■ Château de Pez and Château Haut-Beauséjour were the first Bordeaux properties acquired by Champagne Louis Roederer in the 1990s.

The appellation of St. Estèphe is unique by its proximity to both the Atlantic Ocean and the Gironde River.

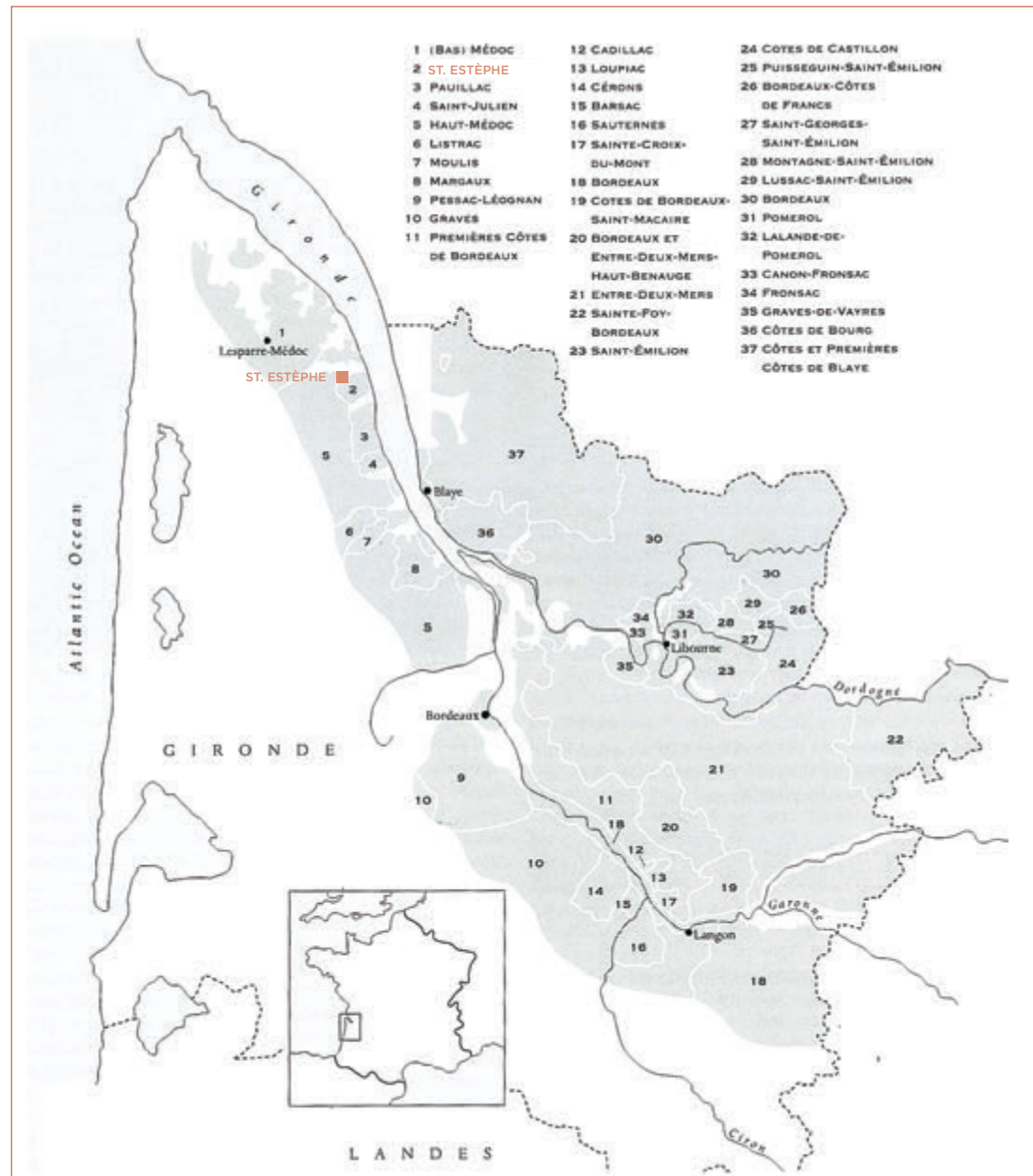
The soil consists of gravel over clay, providing good drainage and a temperate, maritime climate, which is excellent for the maturation of the grapes.



VINEYARDS

CHÂTEAU DE PEZ covers 74 continuous acres, with 59 acres of prime vineyards planted mainly with Cabernet Sauvignon and Merlot grapes and small amounts of Petit Verdot and Malbec.

CHÂTEAU HAUT-BEAUSÉJOUR is a combination of two vineyards in the heart of the Médoc's St. Estèphe appellations: Château Picard and Château Beauséjour. Covering 46 acres, these properties make up the estate.





KEY POINTS

Château de Pez

The ancient Bordeaux estate of Pez dates back to c.1450 - as such it is one of the two oldest Saint-Estèphe estates.

Pez's philosophy is to use a natural approach to vineyard management, limiting the use of chemical pesticides and herbicides.

The wine is fermented 21 days on the skin in temperature-controlled large vats. After one year in barrel, the wine is fined using fresh egg whites. Absolutely no filtration takes place. Then it is aged in wood (40% new oak) for 16-18 months.

Pez is an elegant wine with a fine balance and soft tannins, not rustic and masculine like traditional St. Estèphe wines.



WINES

Château Haut-Beauséjour

The proportion of Merlot is higher relative to other châteaux in the appellation in order to give the wine a more fleshy aspect. This makes the wine more approachable at a younger age yet provides enough structure for aging.

It is matured in 100% small oak casks for 12 months, 40% of which are new French oak.

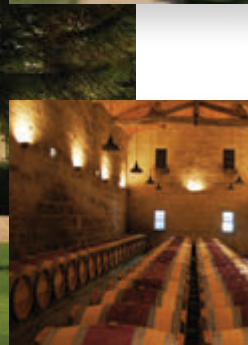
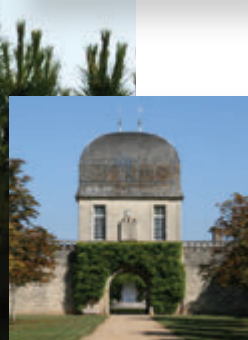
The wine represents an outstanding value for St. Estèphe. Many wines at this price point are not appellation specific.



POMEROL
Château Certan de May
Château Hosanna
Château Lafleur Gazin
Château Bourgneuf
Château de Sales
SAINT-EMILION
Château Puy-Blanquet



Bordeaux | France



Etablissements JEAN-PIERRE MOUEIX

JEAN-PIERRE
MOUEIX
Vins rouges
Bordeaux
Saint-Emilion
et pomérol



CHRISTIAN MOUEIX
President



EDOUARD MOUEIX
Managing Director

■ Situated in Libourne along the Dordogne River, the Etablissements Jean-Pierre Moueix, founded in 1937, is internationally known for its expertise in the Bordeaux wines of Pomerol and Saint-Emilion.



POMEROL
Château Certan de May
Château Hosanna
Château Lafleur-Gazin
Château Bourgneuf
Château de Sales
SAINT-EMILION
Château Puy-Blanquet

ETS. JEAN-PIERRE MOUEIX

Owner / Manager

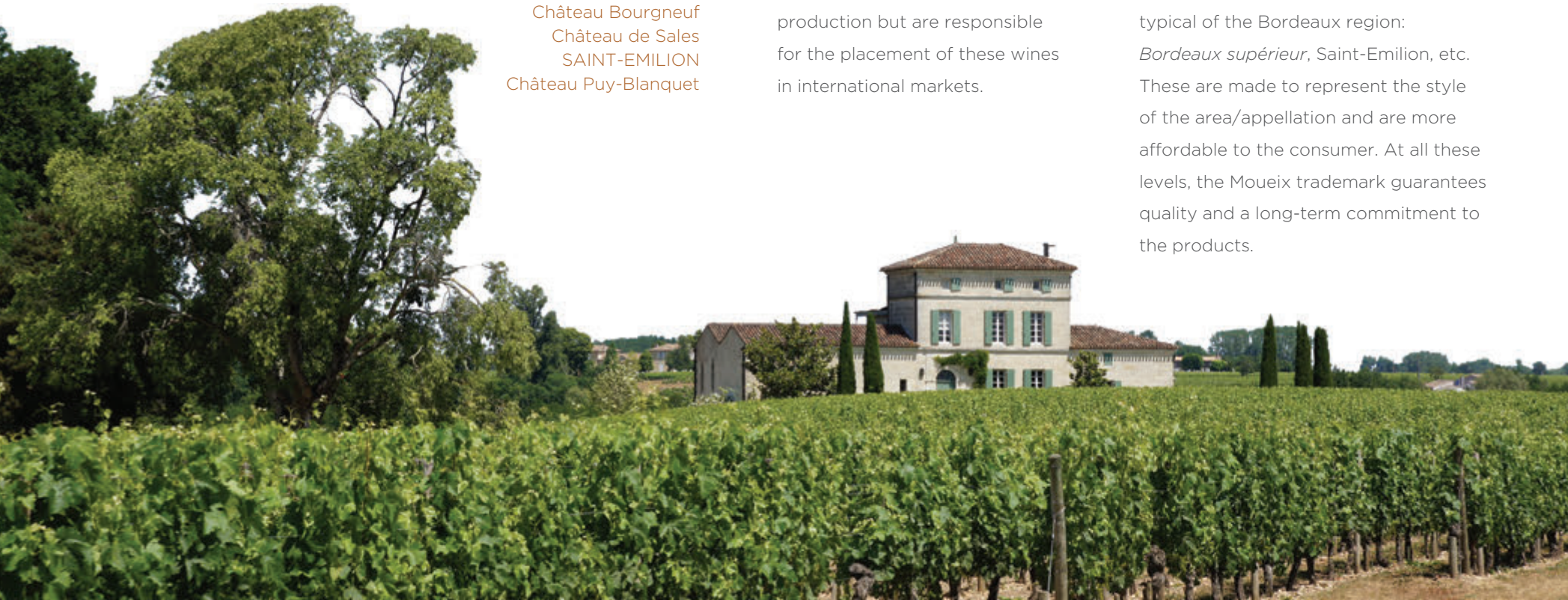
The Moueix family controls and manages vineyards in two different and specific ways: 1) as an owner, and 2) as a farmer. The principle of farming a property is similar to renting or leasing it. The “farmer” manages the vineyard as if it were his own: from vineyard managing to winemaking, bottling and sales.

Distributor / Exporter

Ets. Jean-Pierre Moueix also serves as a worldwide distributor/exporter for wines of other producers. In this case, they do not control the production but are responsible for the placement of these wines in international markets.

Generic Wine Producer

The third area of involvement is as a producer of generic wine. They purchase the juice after the harvest, age and blend it to produce a wine typical of the Bordeaux region: *Bordeaux supérieur*, Saint-Emilion, etc. These are made to represent the style of the area/appellation and are more affordable to the consumer. At all these levels, the Moueix trademark guarantees quality and a long-term commitment to the products.





KEY POINTS

Located in the center of the Pomerol plateau, this vineyard lies between the appellation's most well-known properties; on the north side is Château Lafleur, to the east is Château Petrus and to the south are Vieux Château Certan and Château Certan de May.

The vineyard originally had two parts. The first, located on top of the terrace of Pomerol, was of great interest to Christian Moueix and renamed Château Hosanna. The second part was sold.

The parcel is 11 acres, comprised of gravel and clay soil with a subsoil of clay and iron deposits.

The vineyard is planted to 70% Merlot and 30% Cabernet Franc.

In the spring of 1999, Ets. Jean-Pierre Moueix made its first major improvement to the property: two 20' wells were installed with underground pumps to eliminate excess water and improve the natural drainage.

25 years is the minimum age required for Cabernet Franc in order for the vines to become mature. On this estate, the Cabernet Franc vines are an average of 35 years old.

18 months in French oak barrels of which 50% are new, hand-racked every 3 months.



Château **HOSANNA** | Pomerol

Château Hosanna combines the depth and complexity of the great Pomerols with a unique elegance. Historically, the southern portion of the terrace of Pomerol was a “lieu dit” (locality) called “Certan.” The three neighboring properties were named after this locale when they were developed: Vieux Château Certan, Château Certan de May and Château Certan Giraud. Château Certan Giraud was the least well-known of the three. Christian Moueix, from the House of Ets. Jean-Pierre Moueix, understood the great potential of this yet unknown parcel and purchased the property in early 1999.



KEY POINTS

The estate's name has origins from the founding family, Demay, who lived in France since the Middle Ages and was installed in Pomerol at the end of the 16th century. Archives state the family by royal ordinance became masters of the fief of Certan, or Sertan, making this the oldest vignoble of the district. The French Revolution led to the division of the domain, leaving the de May family with a small parcel of the original property, then called Petit-Certan.

After the death of the last de May in 1925 the estate came to the Barreau-Badar family, the present day owners. It is currently managed by Jean-Luc Barreau.

The 14-acre vineyard made of 1/3 clay and 2/3 deep gravel is entirely located on the famous southeast part of the Pomerol plateau, which produces the best wines. It is planted with 70% Merlot, 25% Cabernet Franc and 5% Cabernet Sauvignon.

The vineyard produces wines with the power of the clay part and the elegance of the gravel part; they can be enjoyed young, but their full potential develops with time.

Now vinified under the advice of the renowned wine making consultant Michel Rolland, the wine expresses the depth of this part of Pomerol along with the exotism of modern wine making techniques.



Château **CERTAN DE MAY** | Pomerol

Château Certan de May, fully named Château Certan de May de Certan, is located on the Right Bank of the Bordeaux wine region, in the commune of Pomerol in the department Gironde. As all wine produced in this appellation, Château Certan de May is unclassified but the estate is long estimated among the great growths of the region. It is located in the east of the appellation, on the Pomerol plateau between Vieux- Château-Certan and Pétrus, and directly opposite Le Pin.





KEY POINTS

The 18-acre vineyard has gravel and light sand on a fairly steep slope.

Because of the presence of a light sandy soil, approximately 20% of the vineyard is planted with Cabernet Franc, quite a high proportion for Pomerol. The soil expresses itself through the wine, adding a softness that allows it to be drunk young.

The remaining 80% is planted with Merlot vines grown on the gravelly part of the property, bringing the typical characteristic of the terrace of Pomerol to the wine: body, complexity and elegance.

A regular crop-thinning has been practiced for more than 10 years.

The wine is aged 20 months in the barrel with a maximum of 25% new oak depending on the vintage.



Château LAFLEUR-GAZIN | Pomerol

Between the two famous châteaux, Lafleur and Gazin in Pomerol, Château Lafleur-Gazin enjoys a unique *terroir*. Owned by Madame Delfour-Borderie, the property has been completely managed by the Moueix team since 1976.

The aim of the Moueix family is to produce a wine that is approachable in price and in style, so that the consumer can enjoy the uniqueness of the Pomerol appellation.





KEY POINTS

The Château Bourgneuf vineyard, contiguous to Trotanoy, is situated on the slope of the Pomerol plateau. Its geographical location allows for maximum sunlight.

This privileged location, together with the nature of its soil, represents essential factors in its quality. Although the slopes are gentle ones, one may consider that the Bourgneuf vineyard is situated on a slope with a South-East/North-West axis.

The vineyard is made up of three major soil types: on the upper portion of the vineyard, the pure clay produces grapes that are very rich, dense, and with great phenolic qualities; on the intermediate portion, descending the slope the soils go from clayey-sand to sandy-clay, producing grapes that are complex, delicate and elegant; on the lower portion the soils are very gravelly, of magnificent quality and very propitious for the crafting of a grape with strong oenological potential.

This association of gravel on clay and pure clay confers upon the wines their complexity, finesse and strength.

Château Bourgneuf typically consists of 90% Merlot and 10% Cabernet Franc.

In Pomerol, the Merlot finds the perfect conditions for its fullest expression.



Château **BOURGNEUF** | Pomerol

In the heart of the prestigious Pomerol appellation, Château Bourgneuf is spread over 9 hectares in one unique holding. Bourgneuf has belonged to the Vayron family since 1840. Eight generations have succeeded each other, transmitting their love for this land and its history.





KEY POINTS

The vineyard of Château de Sales has a surface area of over 200 acres, with vines covering 117 acres.

The vines are an average of more than 30 years old.

The grape varieties planted here are typical of this appellation: 70% Merlot, 15% Cabernet Franc and 15% Cabernet Sauvignon.

An average of 10,000 cases of Château de Sales are produced annually, which allows for broad distribution.

The soils of Château de Sales are comprised of fine gravel and sand, with clay in some areas and an omnipresence of iron oxide. After de-stemming and crushing, fermentation takes place in concrete tanks with a maturation period of 12 to 18 months.

To preserve their qualities of freshness, fruitiness and *terroir* expression, the wines of Château de Sales are generally only given 6 months of maturation in barrels, of which a maximum of 5% are new.



Château DE SALES | Pomerol

Château de Sales, built in the 17th century, is the largest estate in the Pomerol appellation and has been owned by the same family for more than 500 years.

Located 35 km east of Bordeaux, the vineyard of Château de Sales is situated in the northwestern part of the Pomerol appellation. The wines possess the characteristics of their *terroir*: fruitiness, suppleness, roundness, fleshiness, and good structure on the palate.





KEY POINTS

The 61 acres of vineyards consist of 75% Merlot, 15% Cabernet Franc and 10% Cabernet Sauvignon, in clay and chalk soil.

The vines are on average 25 years of age.

A respect for tradition and quality is what makes Château Puy-Blanquet special. Instead of following the trend, vineyard manager Pierre Meunier has continued plowing the soils to ensure optimal maturity of the fruit. Green harvesting, leaf cropping and harvesting are done by hand.

The wine is vinified in traditional, cement vats. Malolactic fermentation takes place in vat. The wine is aged in a combination of vats and oak barrels. 80% of the production is aged in vat, 20% is aged in French oak barrels (1/2 are new).

Ets. Jean-Pierre Moueix trained the estate's vineyard manager, Pierre Meunier. Mrs. Jacquet is Château Puy-Blanquet's owner.



Château **PUY BLANQUET** | Saint-Emilion

Overlooking the Dordogne valley, Château Puy-Blanquet has northern and eastern blocks that enjoy the morning sunshine. The style of the wine is fairly traditional, fresh and fruity with minimal use of oak.





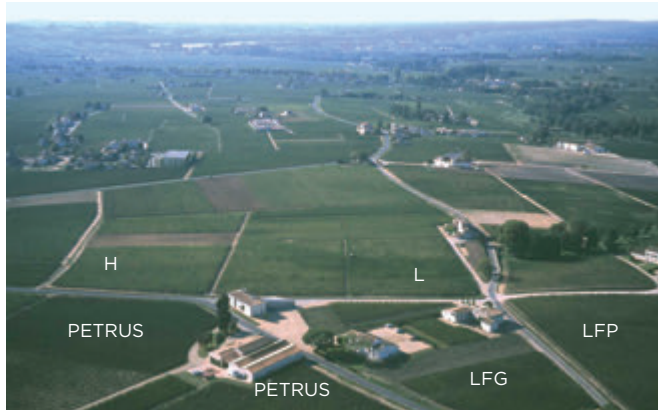
Château PETRUS



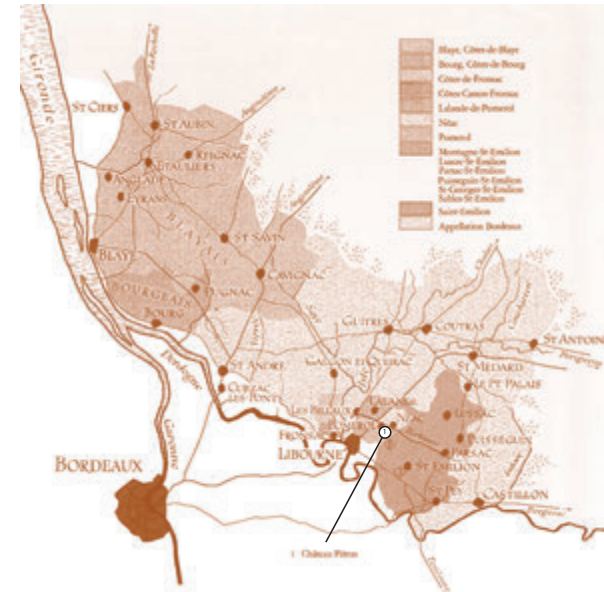
OLIVIER BERROUET
Winemaker | Director

■ Research shows the oldest records regarding the history of Petrus goes all the way back to the mid 1750s, making it one of the earliest established vineyards in Pomerol.

Ch. PETRUS
 Ch. Hosanna
 Ch. Lafleur-Gazin
 Ch. Lafleur-Petrus
 Ch. Lafleur



VINEYARDS



The 11.5-hectare vineyard of Pétrus is located on a plateau in the eastern portion of Pomerol; 100% is planted with Merlot grapes.

The soil consists of a high percentage of iron-rich clay.

The estate was among the first in Bordeaux to implement green-harvesting as a way to lower crop yields and raise the quality of the remaining grapes. The yield is among the lowest in Bordeaux partly through *éclaircissage* or green-harvesting to concentrate the power and quality of the remaining crop (eliminating up to 50% of the crop in certain years).



What makes the *terroir* of Petrus so unique? The clay soils of Petrus are at least 40 million years old to start. The thick gravel on the surrounding plateau is only 1 million years old. There are two layers of clay at Petrus. The topsoil of dark clay is 60 to 80 centimeters thick. But it's the unique subsoil that is not found in any other vineyard. The soil is packed with very, dense, deep, dark blue clay. The clay is so hard, that the roots cannot penetrate. The clay is smectite. When this type of clay absorbs water, it becomes impermeable. The water molecules are able to penetrate the interlayer molecular spaces of the clay. When the dry summer months arrive, the vines are still able to feed on the much needed moisture.

The majority blue clay on the Pomerol plateau is about 15 hectares in total. Petrus is unique as its entire 11.5 vineyard is right on top of the clay. Neighboring vineyards only have a portion of blue clay in their soil.



KEY POINTS

Petrus takes its name from the Greek version of St. Peter, "Petros."

Owned by the Arnaud family for the better part of 200 years until the end of World War II, Petrus was then sold to Mme. Loubat, who had progressively acquired the property since 1923. Upon her death in 1961, the estate was passed to her family, who eventually sold it to Jean-Pierre Moueix.

Jean-Francois Moueix and his children - including Jean Moueix - are the owners of Petrus today.

The grapes are hand-harvested over five to six days and fermented in temperature-controlled concrete tanks. The young wine is aged in 50% new French oak for 18 months.

Severe pre-assemblage vat selection is carried out and certain parcels are rejected from the Grand Vin. An average year might yield at most 2,500 cases. In some vintages, such as 2003, this average has been sharply reduced.

Petrus' new cellars abut the vineyard, which is located at the highest point of the appellation. This offers natural drainage.



GRAND VIN



Château LOUDENNE

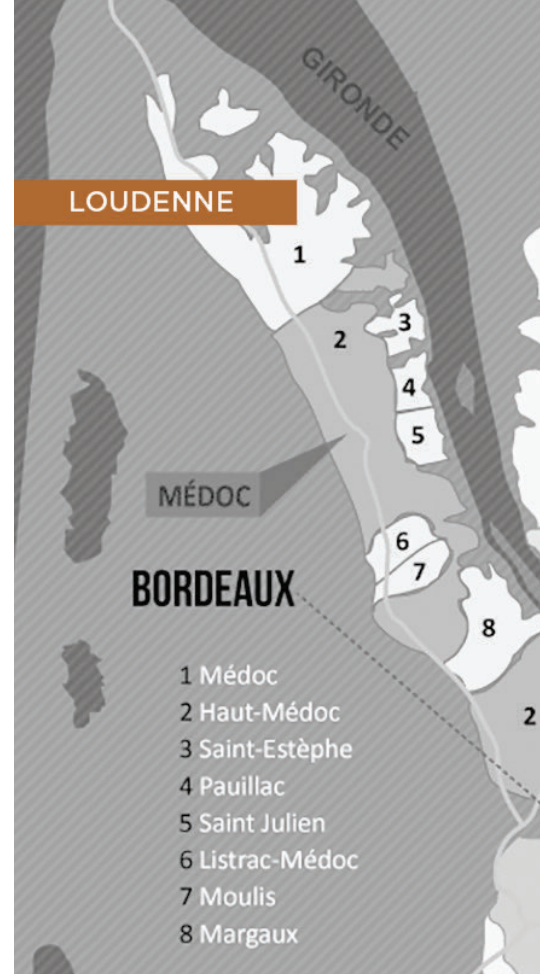


Originally built in the 17th century, Château Loudenne is one of the oldest Médoc properties.



VINEYARDS

Château Loudenne prides itself on the quality of its *terroir*, which is comprised of exceptional soils of gravel, clay and limestone. The vineyard covers 132 planted acres of Cabernet Sauvignon, Merlot, Cabernet Franc and Petit Verdot.





KEY POINTS

This picturesque pink château is located on the last major gravel bank of the Haut Médoc with vineyards that slope down to the edge of the Gironde.

While this area is known to have a cooler climate than the rest of the Médoc, the river tends to act as a mirror and reflects the warm sun onto the vineyards.

Due to its close proximity to the river, Château Loudenne was originally a major port from which many of the famous Bordeaux wines were shipped before heading out to the Atlantic Ocean.

Most of the red grape vines are in between 30 and 40 years old.

Malolactic fermentation takes place in new French oak barrels as the aromas from the wood are much better accepted by the wine. This ancestral technique provides more roundness to the wine as well as silky tannins. 30% of the French oak barrels are renewed every year. Choosing different coopers adapted to the wine allows for aromatic complexity.

The "B" of Loudenne, which consists of grapes from the bottom of the hills of Château Loudenne, is the Bordeaux AOC area closest to the Médoc appellation.

This wine is a subtle blend of Merlot and Cabernet Sauvignon grapes, offering fruity aromas, which add to the wine's freshness. It has the elegance and distinguished reputation of the wines of Château Loudenne.



WINES

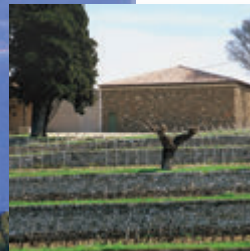
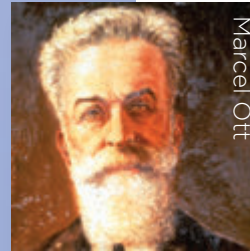
Château Loudenne Rouge

Château Loudenne Blanc

"B" de Loudenne



LE VIN RIVIERA



DOMAINES OTT



CHRISTIAN OTT | Co-Director
JEAN-FRANÇOIS OTT | Co-Director

Côtes du Provence + Bandol | France

■ Founded in 1896 by Marcel Ott, the wine estates of DOMAINES OTT★ were acquired by Louis Roederer in 2004. Descendants of the founder carry on the heritage of producing some of the world's most prestigious wines from the French Riviera.



The wines of Domaines Ott[★] are made at distinctively different estates: Two in the Côtes de Provence appellation and one in the Bandol appellation.

DOMAINES + HISTORY

CHÂTEAU DE SELLE (Côtes de Provence) – est. 1912

CLOS MIREILLE (Côtes de Provence) – est. 1936

CHÂTEAU ROMASSAN (Bandol) – est. 1956

It was Provence that inspired the iconic bottle shape for René Ott. The landscape is what guided René as he carved the design that was to embody his vision.



KEY POINTS

The winery is located on 345 acres of which 160 are cultivated. Each year, additional acres are prepared for planting. In this process, the earth is mechanically tilled and the stone is crushed to maintain the correct balance in the soil.

Grape Varieties:

Cabernet Sauvignon for complexity, blending elegance and vigor;
Grenache to round off the wine and give it body, strength and bouquet;
Cinsault for its finesse, fullness and silky elegance;
Syrah to give the wine color and a touch of licorice.

The grapes are all hand-picked, followed by strict and selective sorting and an extremely delicate pressing process to extract the best of the pulp.

No maceration: direct pressing with short skin contact.

Fermentation is done in thermo-regulated vats followed by ageing in oak casks from 6-9 months. No malolactic fermentation.

Stringent cultivation techniques are practiced using natural fertilizers along with manual debudding for limited volume yields.

Located in the Côtes de Provence appellation, CHÂTEAU DE SELLE, the 18th century home of the Counts de Provence, was the first property acquired by the Ott family in 1912. The winery is perched high on a plateau, enjoying abundant sunshine and an arid soil.

Château de SELLE | Côtes de Provence

Château de Selle “Clair de Noirs,” AOC Côtes de Provence Rosé



Domaines
Ott★

KEY POINTS

Clos Mireille has a total of 420 acres with 116 planted for vineyards.

Grape Varieties:

Primarily *Grenache*, *Cinsault*, *Syrah* for the Rosé
Majority of *Sémillon* and *Rolle* for the Blanc de Blancs.

The grapes are all hand-picked, followed by strict and selective sorting.
Extremely delicate pressing extracts the best of the grapes and color;
there is short skin contact in the press.

Slow fermentation takes place followed by 8-12 months ageing in oak casks
for the Blanc de Blancs, and in vats for the Rosé.
Bottling is done the following spring.

The parcels for the production of the Blanc de Blancs - a still white wine -
slope down as far as the sea and are leveled into espaliers
to enable even tilling and planting.

Stringent cultivation techniques are practiced using natural fertilizers
along with manual debudding for limited volume yields.



CLOS MIREILLE was acquired by the Ott family in 1935.

The estate's picturesque seafront location is known for its mix of shale and clay soils; the schistous soil dates back some 340 million years. The microclimate and the sea spray provide highly favorable conditions for both the rosé and the white wines.

CLOS MIREILLE | Côtes de Provence

Clos Mireille “Clair de Noirs,” AOC Côtes de Provence Rosé

Clos Mireille Blanc de Blancs, AOC Côtes de Provence



KEY POINTS

The Bandol appellation is known for its terraced landscapes built from the hard stone, with vines planted into vast terraces with varying exposures.

The soil dates back to the late Cretaceous Marine period and is comprised of limestone, sandstone and marl.

Château Romassan estate is 148 acres which are fully devoted to wine production. Stringent cultivation techniques are practiced using natural fertilizers and manual debudding for limited volume yields. The grapes are all hand-picked, followed by strict and selective sorting and an extremely delicate pressing process.

Grape Varieties:

Mourvèdre gives the wine its round, robust quality
(a native varietal, dominant in the Bandol Rouge as required by the appellation);
Grenache to round off the wine and give it body, strength and bouquet;
Cinsault for its finesse, fullness and silky elegance;

Fermentation takes place in thermo-regulated vats followed by aging in oak casks for 6-8 months for the Rosé and 18-20 months for the Rouge.

CHÂTEAU ROMASSAN was acquired by the Ott family in 1956 and lies at the foot of the village of Le Castellet in the heart of the Bandol appellation. The property was entirely remodeled and re-planted over a 30-year period. The estate's country house dates back to the 18th century and its cellars have superbly vaulted ceilings.

Château ROMASSAN | Bandol

Château Romassan "Clair de Noirs," AOC Bandol
Château Romassan Rouge Bandol, AOC Bandol





KEY POINTS

Les Domaniers is produced from some of the oldest vines and most noble varietals from select growers throughout Provence.

The winemaking team carefully selects the grape lots and produces wines they consider to be worthy and of excellent value.

Les Domaniers offers the prestige of a unique wine and a quality label bearing the signature of Ott.

These wines are perfectly made to match the Provençal hearty cuisine.

Grape Varieties:

Grenache to round off the wine and give it body, strength and bouquet;

Cinsault for its finesse, fullness and silky elegance;

Syrah in smaller quantities to give the wine color and a touch of licorice.



LES DOMANIERs is from “Ott Selection,” a newly formed group from Domaines Ott ★. Les Domaniers wines are produced using traditional vinification methods. They are always bottled by Ott to ensure the finest quality.

LES DOMANIERs | Côtes de Provence

Les Domaniers, AOC Côtes de Provence Rosé



Ott Selection



Rhône Valley | France

DELAS FRERES



DELAS

Grands Vins de la Vallée du Rhône



JACQUES GRANGE
Winemaker

■ Founded in 1835, Delas is among the most prestigious wineries in the Rhône Valley and recognized as one of its leading producers.

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Delas is one of the largest landholders in the Northern Rhône and owns vineyards in some of the region's most prestigious appellations.



KEY POINTS

Founded in 1835 in Tournon-sur-Rhône, Delas Frères was acquired by the Rouzaud family, owner of Louis Roederer, in 1993.

In 1996, a new management was put in place with the ambition to restore the family house to its original glory. The talented winemaker Jacques Grange was hired in 1997.

The winery and vineyards have been since upgraded with the replacement of all the old wooden casks with 600 new barriques, the building of an extension to the winery, and the purchase of acreage in Crozes-Hermitage and on the Hermitage Hill.

Delas now owns 77 acres of prime vineyards in the Northern Rhône, including 24 acres on the famed Hermitage Hill.

Delas' winemaking philosophies include: 100% de-stemmed fruit, cold-maceration, minimal rackings, reducing sulphur levels, extensive lees aging and bottling the top *cuvées* without fining or filtration.

From the Côtes-du-Rhône to the highly praised Hermitage "Les Bessards," each and every single wine of the Delas portfolio offers unparalleled pleasure, quality and value.



SOUTHERN RHÔNE

Châteauneuf-du-Pape "Haut Pierre"

Gigondas "Les Reinages"

Côtes du Rhône "St. Esprit"

Ventoux

Merlot Vin de Pays

Muscat de Beaumes-de-Venise

Tavel Rosé



WINES

NORTHERN RHÔNE

Hermitage "Les Bessards"

Hermitage "Domaines des Tourettes"

St. Joseph "Francois de Tournon"

St. Joseph "St. Epine"

Côte Rôtie "La Landonne"

Côte Rôtie "Seigneur de Maugiron"

Crozes Hermitage "Les Clos"

Crozes Hermitage "Les Launes"

Crozes Hermitage "Domaine des Grands Chemins"

Condrieu "La Galopine"

Cornas "Chante-Perdrix"





Loire + Burgundy | France

DE LADOUCKETTE

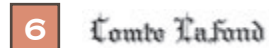
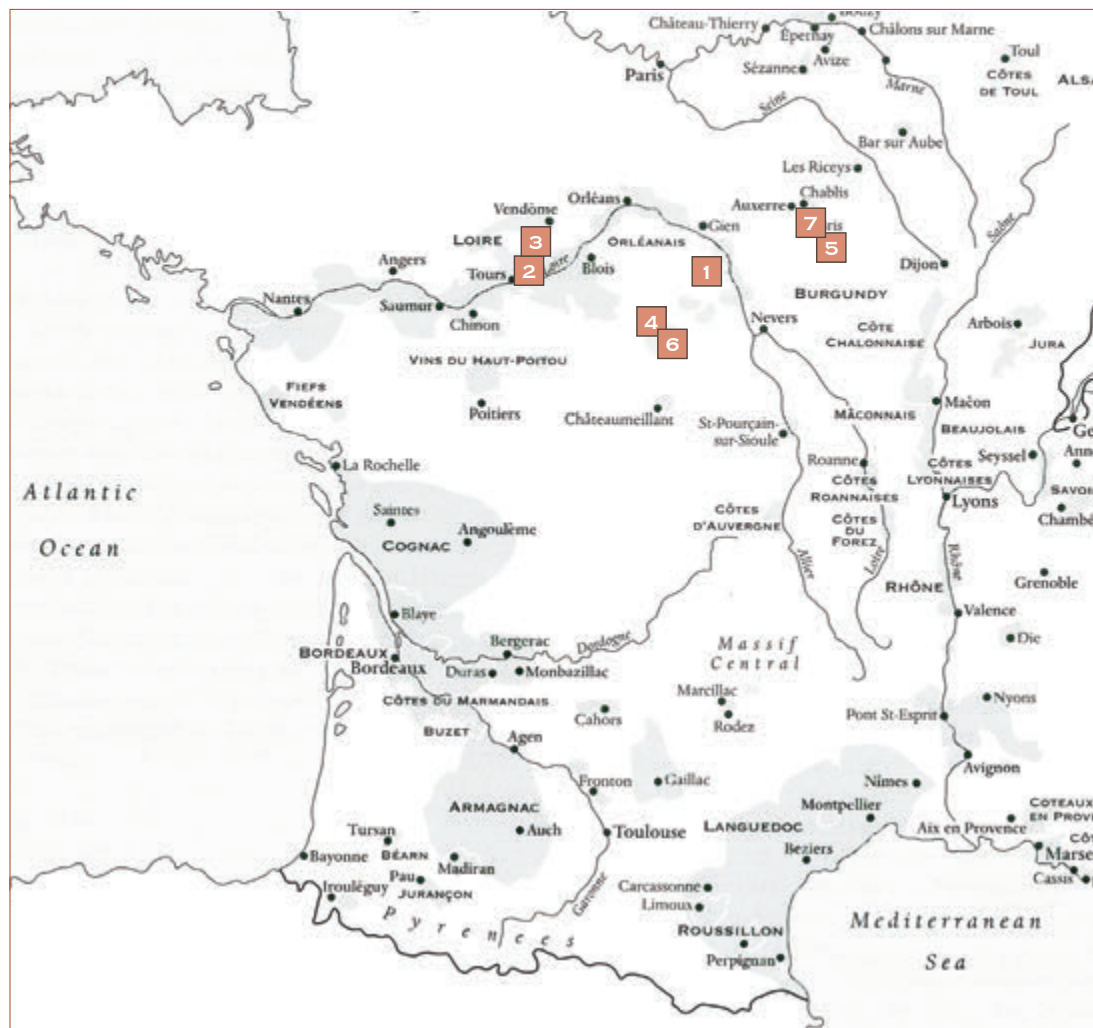
de Ladoucette



BARON PATRICK DE LADOUCKETTE

Baron Patrick de Ladoucette has been producing outstanding Loire Valley wines for over 40 years. From his flagship family estate de Ladoucette in Pouilly-Fumé to La Poussie in Sancerre, Regnard in Chablis and Marc Brédif in Vouvray, these wines are considered to be among the finest in their appellations.

THE BRANDS OF LADoucETTE





KEY POINTS

Baron Patrick de Ladoucette was the first person to introduce Pouilly-Fumé to the American market.

All the varying soil types are vinified separately to preserve their distinctive qualities: Limestone produces a very perfumed wine which is delicate in style; Flint produces wine with more depth and mineral character; Clay, located in the highest slopes, makes a firm wine with rustic characteristics.

The wines are aged in specially designed glass-lined tanks where they are exposed to extended lees contact. This is the most neutral environment for the wines, allowing for expression of the true character of the varietal and the *terroir*.

The focus is on presenting the essence of the grape variety and vineyard; therefore, none of the wines go through any wood fermentation or aging.

The winemaking facility at the famed Château du Nozet is state-of-the-art. The winery is gravity-fed and a large percentage of the juice is free-flowing.

The largest and most famous Pouilly-Fumé vineyards have been in the hands of the Comte Lafond and Ladoucette families since the end of the 18th century. In 1972, Baron Patrick de Ladoucette took over the vineyards and began a series of investments to increase their diversity and importance. In 1975, he created a private reserve of Pouilly-Fumé, the Baron de L. Bottled in a replica of a heavy 18th century bottle, it was the first private reserve for a white wine.

Baron Patrick de Ladoucette is the largest landowner in Pouilly-Fumé. For over 40 years, he has taken his activities beyond Pouilly-Fumé to include Sancerre, Vouvray and Chablis. Baron Patrick's philosophy and policy is to bring out the quintessence in the wines from well-defined vineyards.

LADOUCETTE | Pouilly-Fumé

Baron de L Pouilly-Fumé

Pouilly-Fumé de Ladoucette





KEY POINTS

Owned by Baron de Ladoucette since the 1980s.

The famous 45° steep sloping hillsides of the vineyard provide great sun exposure for the vines.

The soil is a combination of clay and limestone, perfect for wines from Sancerre.

The Sauvignon Blanc gives the La Poussie Sancerre a light, fruity yet dry taste, infused with the clay and limestone soil. From its stretches of Pinot Noir vines, La Poussie also gives us a balanced Sancerre Rosé while reserving its choicest Pinot Noir grapes to create the delicate Sancerre Rouge.

There is no barrel fermentation for the Sancerre, which preserves the integrity of the Sauvignon Blanc and encourages its natural acidity and flavor.

The red wines are vinified in wooden barrels for just a touch of wood. One-third of the wine is barrel fermented; the other two-thirds are put in tanks.

La Poussie is “a jewel in the Sancerre.” The vineyard's origins can be traced back to the Capetians, as witnessed by a document dating from around 1040. Following the French Revolution, the property was divided into 250 parcels. It took 70 years of perseverance and negotiation to bring it back to a sole ownership under the direction of the Baron de Ladoucette.

This exceptional sun-drenched vineyard site with its natural amphitheater of an almost perfect semi-circle of 180° makes it one of the most unique in the world and provides a perfect microclimate for the vines.

LA POUSSIE | Sancerre

La Poussie Blanc

La Poussie Rouge

La Poussie Rosé





KEY POINTS

The Comte Lafond Sancerre and the Comte Lafond Grand Cuvée Blanc are 100% Sauvignon Blanc. Thanks to the Baron de Ladoucette's tenacious work on this grape, he is now considered a specialist of this varietal.

The Sancerre Comte Lafond Grand Cuvée Rouge is made with 100% Pinot Noir.

The soil in Sancerre is a composition of limestone, flint and clay. All the varying soil types are harvested, vinified and pressed separately to preserve their distinctive qualities and integrity: Limestone produces a very perfumed wine which is delicate in style; Flint produces wine with more depth and mineral character; Clay, located in the highest slopes, makes a firm wine with rustic characteristics.

There is no barrel fermentation for the Sancerre Blanc, which preserves the integrity of the Sauvignon Blanc and encourages its natural acidity and flavor.

The red wines are vinified in wooden barrels for just a touch of wood. One-third of the wine is barrel fermented; the other two-thirds are put in tanks.



COMTE LAFOND | Sancerre

Baron Patrick de Ladoucette is a direct descendant of the Comte Lafond, who purchased the estate and château from the illegitimate daughter of the French king, Louis XV.

In 1972, the Baron took over the estate and began a series of investments to increase the importance and diversity of his vineyards.

Comte Lafond Sancerre

Comte Lafond Grand Cuvée Blanc

Comte Lafond Grand Cuvée Rouge





KEY POINTS

The grape variety for the Vouvray is Chenin Blanc and is grown in the limestone, silica and sandy soil of the Vouvray *terroir*.

The grape variety for the Chinon is Cabernet Franc.

The troglodytical (cave-like) cellars of Marc Brédif are among the largest and most beautiful of the appellation. The cold and humid caves, dug deep into the hillsides, offer extraordinary wine storage conditions.

No oak is used in the winemaking of the Vouvray or Chinon to respect the freshness of the grapes and the *terroir*.

With its majestic cellars in the heart of the Touraine, Marc Brédif has been one of the most famous Vouvray and Chinon houses since 1893. When Baron de Ladoucette took over the house in 1980, he breathed new life into the century old winery, while preserving its traditions. Today, Marc Brédif continues to produce Vouvray and Chinon wines of the finest quality.

The history of the wines of Vouvray is directly linked to the religious history of Touraine. From the 4th century onwards, the monks owned most of the vineyards, including the best growths. The cellars of Marc Brédif are among the biggest and most beautiful of the appellation and the digging of the tuffe hillsides to make them began in the 8th century.

MARC BRÉDIF | Loire Valley

Vouvray

Chinon

Nectar





KEY POINTS

Les Deux Tours is a well-structured 100% Sauvignon Blanc from the Loire Valley, from grapes grown on mainly siliceous limestone with some parcels of flint clay.

The fermentation takes place in thermo-controlled stainless steel tanks.

The wine is “raised” on fine lees to allow the full expression of its character.

Jean-Francois Marchalot, Marc Brédif 's winemaker, produces Les Deux Tours Sauvignon Blanc.

This wine has a pale golden-green color and an expressive nose with an exceptional range of grapefruit and citrus fruit with floral aromas. These notes are enhanced and strengthened by the lively acidity on the palate, with plenty of body, richness, and roundness. A smooth finish complements these attributes.



Les Deux Tours (The Two Towers) was released in 2006 by the Baron de Ladoucette, one of the most important producers in France's Loire Valley. The wine originates from a *terroir* known as the “Valley of the Kings,” located along the Loire River.

Les Deux Tours is produced at the Marc Brédif winery in Vouvray, which has been under the Ladoucette ownership since 1980. With its majestic cellars in the heart of the Touraine, Marc Brédif has been one of the most famous Vouvray and Chinon houses since 1893.

LES DEUX TOURS | Touraine

Les Deux Tour Sauvignon Blanc





KEY POINTS

The Chablis vineyards are sensitive to frost. Every year during the winter months, Régnard sprays them with water that freezes around the bud, preventing the bud itself from freezing.

Four different types of yeast are used for fermentation, each bringing a specific character to the wine. This enables Régnard to achieve great complexity in their wines.

Grand Régnard, the House's prestige *cuvée* from Chablis, is presented in a 17th century replica bottle and is made from a selection of Chablis' best vineyards.

Baron de Ladoucette has a close and long-term relationship with regional growers who are focused on select appellations from the Côtes de Beaune.



Régnard, one of the oldest and most prestigious houses in Chablis, was founded by Zéphir Régnard in 1860. In 1984, Baron Patrick de Ladoucette purchased Régnard and has perpetuated the style and tradition of the wines.

The Baron's experience in modernizing the Ladoucette cellars in Pouilly-sur-Loire inspired him to make similar changes at Régnard, including thermo-controlled stainless steel fermentation tanks and sodium lamps in the aging sheds to prevent light damage.

RÉGNARD | Burgundy

Chablis "St. Pierre"

Chablis Grand Régnard

Mâcon-Lugny

Mâcon Rouge

Bourgogne Pinot Noir

Pouilly-Fuissé Le Pavillon





CLICK here to get to the Albert Pic website.



KEY POINTS

Albert Pic has ownership of vineyards in some of the finest *crus* in Chablis: Vaillons, Valmur, Montmains and Grenouilles.

The wines of Albert Pic are fermented in stainless steel, thermo-controlled tanks with no oak flavor or wood tannins, allowing the Chablis grape expression of its *terroir* without any external influence.
A true Chablis does not need any additions.

The high quality of all Albert Pic wines is guaranteed by low temperature vinification, which stabilizes the wines, and perfectly controlled filtering.

Sodium lamps are used in the aging sheds to prevent the disagreeable taste produced by light. Most of the Pic wines are aged an average of 5 to 7 years in the bottle before release.

The aging potential of an Albert Pic wine is timeless, depending on the vintage and proper storing.



Originally founded in 1755, Albert Pic is one of Chablis' oldest houses. In 1985 Baron Patrick de Ladoucette took control of the house and began making important changes. His experience in modernizing the Ladoucette cellars in Pouilly-sur-Loire inspired Baron Patrick to make similar changes at Albert Pic.

These new installations have produced exceptional results, proving that one does not always have to use oak barrels to make top quality wines.

ALBERT PIC | Chablis

Pic 1er Chablis

Chablis Grand Cru Grenouilles

Chablis Grand Cru Valmur

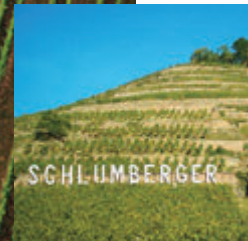
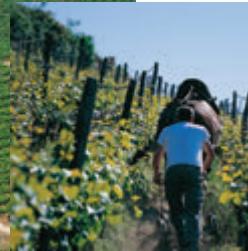
Chablis Premier Cru Montmains

Chablis Premier Cru Vaillons





Alsace | France



DOMAINES SCHLUMBERGER



THOMAS SCHLUMBERGER

■ Founded by Nicolas Schlumberger in 1810, Domains Schlumberger produce 100% estate-bottled wines from southern Alsace. Today, the 6th and 7th generations carry on the family tradition.

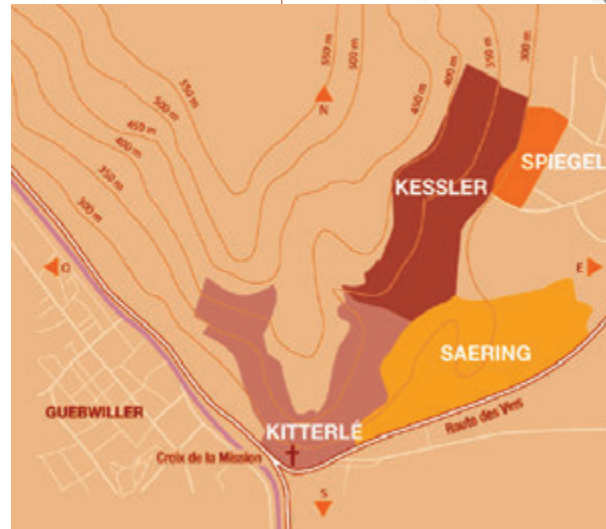
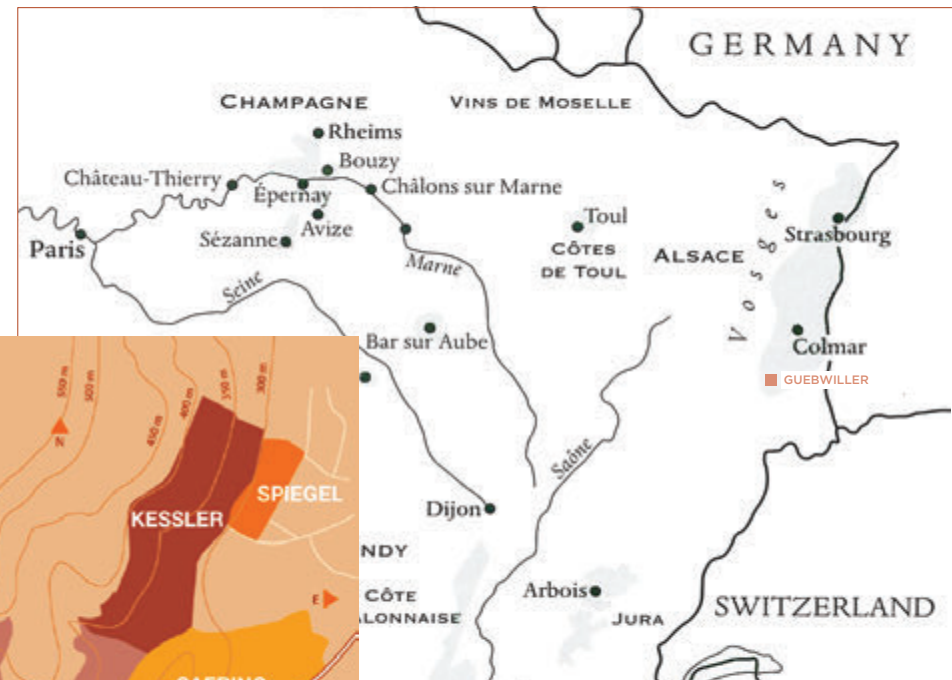
The Schlumberger vineyards are the largest in Alsace, and in fact, one of the largest blocks of contiguous vineyards in all of France.

Grands Crus make up 50% of Domaines Schlumberger's vineyards, with 172 acres designated as Grand Cru (Kitterlé, Kessler, Saering and Spiegel). This makes them the largest Grand Cru vineyard holder in Alsace.

The Schlumberger family is the gardener of these amazing vineyards.

75% of the vines are planted on very steep, terraced slopes, requiring horses to be used for field work.

The vines stretch for 35 miles in horizontal rows of terraced vineyards.



VINEYARDS





CLICK here to get to
the Domains
Schlumberger
website

KEY POINTS

The vineyards of Domaines Schlumberger were originally planted by the Romans and later controlled by an order of monks in the southern Alsace town of Guebwiller.

When the estates of the Abbey were put up for sale after the French Revolution in 1810, they were purchased by the Schlumberger family.

Since the founding by Nicolas Schlumberger in 1810, seven generations have succeeded in making wines without interruption. Today two generations work side by side; Alain Beydon-Schlumberger (6th generation), Séverine and Thomas Schlumberger (7th generation).

All wines are made from 100% estate-grown grapes.

Because of the aridity and steepness of these domaines, the yields are about 50% of the average for the appellation of Alsace. The result is small yields of the highest quality grapes with exceptional concentration of flavor.



DOMAINES
SCHLUMBERGER

WINES

Cuvée Anne

Cuvée Christine

Cuvée Clarisse Pinot Gris

Gewurztraminer Grand Cru Kessler

Gewurztraminer Grand Cru Kitterlé

Gewurztraminer Les Princes Abbés

Pinot Blanc Les Princes Abbés

Pinot Gris Grand Cru Kessler

Pinot Gris Grand Cru Kitterlé

Pinot Gris Grand Cru Spiegel

Pinot Gris Les Princes Abbés

Riesling Grand Cru Kitterlé

Riesling Grand Cru Saering

Riesling Les Prince Abbés

Sylvaner



MAISONS MARQUES & DOMAINES

Roederer Estate

Scharffenberger Cellars

Dominus Estate

Domaine Anderson

CALIFORNIA



ROEDERER ESTATE



ROEDERER ESTATE



ARNAUD WEYRICH
Winemaker

Anderson Valley | California

■ Founded in 1981, ROEDERER ESTATE is nestled in Mendocino County's fog-shrouded, Anderson Valley. As the California property of Champagne Louis Roederer, Roederer Estate builds upon a centuries-old tradition of fine winemaking.



VINEYARDS

The Anderson Valley offers cool climate and well-drained soils that are ideally suited to the Roederer winemaking style.

This premium grape growing region's proximity to the ocean gives rise to a gentle cycle of warm days and cool nights, allowing grapes to mature slowly on the vine and develop full varietal character. Among the very few California sparkling wine houses that only sources estate-grown fruit, Roederer Estate is also meticulous about all its farming decisions. The winemaking process begins with in-depth knowledge of the Estate soils to introduce open lyre trellis system or high density plantation, extends to the decision to farm vineyards organically and biodynamically, and finishes by painstakingly tracking grape maturity to achieve perfect balance at harvest.





KEY POINTS

100% Estate-Bottled.

Roederer Estate's unique winemaking style is based on two key elements: ownership of its vineyards and the addition of oak-aged reserve wines to each year's *cuvées*. Roederer Estate is the only California sparkling wine house known to add reserve wines to each year's blend.

Roederer Estate has chosen to use only two of the three varietals used in making sparkling wine, the noble grapes of Chardonnay and Pinot Noir.

The wine is aged an average of 2.5 years on the lees for the multi-vintage Brut and 6 years for the prestige *cuvée*, L'Ermitage.

Because of its large vineyard ownership, Roederer Estate can be very selective in choosing its grapes and can "discount" any *cuvées* that are not up to par with its high standard of quality.

The cool, fog-shrouded Anderson Valley is 3 hours northwest of San Francisco and 45 minutes east of the Pacific Ocean. This microclimate provides growing conditions that are very similar to those found in Champagne, including a longer growing season.

The blending team is comprised of the winemakers from the California property as well as from Champagne Louis Roederer, ensuring that Roederer Estate remains the most French of the California sparklers.



ROEDERER ESTATE

WINES

Brut NV

Brut Rosé NV

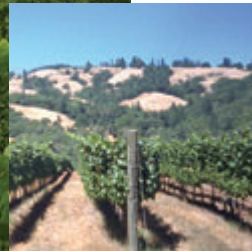
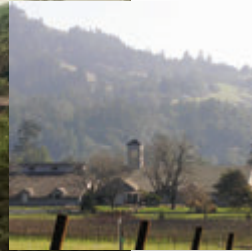
L'Ermitage

L'Ermitage Rosé





Mendocino County | California



SCHARFFENBERGER CELLARS



TEX SAWYER
Winemaker

■ SCHARFFENBERGER CELLARS has been pioneering super premium Mendocino California sparkling wines since 1981.



SCHARFFENBERGER CELLARS: Embracing the pioneer spirit in Mendocino County.

MENDOCINO COUNTY

Sense of place: Scharffenberger has been pioneering super premium Mendocino California sparkling wine since 1981, with grapes sourced from Scharffenberger's own 120 acres of vineyards, as well as select vineyards in Mendocino County.

Mendocino terroir: Grapes grown in Mendocino County - an unmatched appellation for sparkling wine - benefit from the cool coastal influences of the Pacific Ocean.

Scharffenberger grapes also enjoy the deep soils and sunshine provided by the protected Anderson Valley.

Winemaking philosophy: The winery stays true to its original winemaking philosophy, to create stellar quality, delicious sparkling wines that reflect the diversity of the premier Mendocino County viticultural appellation.





KEY POINTS

Originally founded in 1981 by John Scharffenberger, Scharffenberger Cellars became well known as one of the finest sparkling wines on the market. Today, the winery continues to stay true to its original winemaking philosophy: to create full, round sparkling wines with upfront fruit that reflects the diversity of the Mendocino County viticultural appellation.

Winemaker Tex Sawyer has been producing Scharffenberger Cellars wine since 1989.

The wines are made in the *méthode traditionnelle* process where the wines are individually bottle-fermented before being riddled and disgorged.

The grapes are sourced from Scharffenberger Cellars' 120 acres of vineyards as well as select vineyards in Mendocino County.

The wine undergoes 100% malolactic fermentation, producing a rich wine with round complex flavors and a full-bodied style.

Scharffenberger Cellars' state-of-the-art winery was completed in 1991. The Tasting Room is open to the public.



WINES

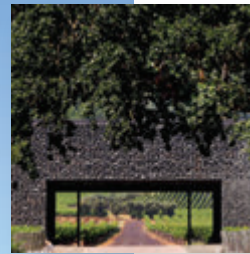
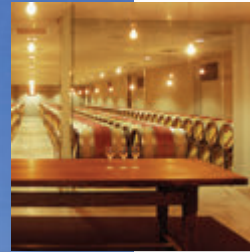
Brut Excellence

Brut Rosé Excellence





Napa Valley | California



DOMINUS ESTATE



CHRISTIAN MOUEIX
Owner

DOMINUS ESTATE is located at the foothills of the Mayacamas Mountains in Yountville, Napa Valley. Since 1983, the goal of Dominus Estate has been to express the unique *terroir* found at the renowned Napanook Vineyard.

Napanook is a historic vineyard that dates back to 1836
and is the oldest in the Napa Valley.

The vineyard is a total of 124 acres with each parcel vinified separately.

The wines are made from grapes grown exclusively in the Napanook
vineyard, giving them a specific identity. They are “estate bottled”
in the spirit of the Bordeaux châteaux.

To express the unique *terroir*, the classic Bordeaux grape varieties
of Cabernet Sauvignon, Merlot, Cabernet Franc and Petit Verdot
are planted with different rootstocks that are best suited for the
varying soil composition of gravel, heavy clay and loam.

VINEYARDS





KEY POINTS

One of the most respected wine producers in the world, Christian Moueix is on a personal journey that began in Bordeaux and continues today at Dominus Estate.

Christian Moueix is ardently committed to responsible stewardship of the land and his respect for the history of Napanook vineyard is conveyed in a property that is improved for future generations.

The Napanook vineyard's volcanic, well draining soils are specifically suited to growing Cabernet Sauvignon and the other Bordeaux varietals, which compose the Dominus Estate wines.

The property is dry-farmed to allow natural stress and good concentration of fruit. This minimal intervention allows the terroir to fully express itself in the wine.

The grape clusters are crop-thinned to allow sun and air to pass in between, helping to achieve full maturation and soften the tannins.

Only 20% to 40% new French oak barrels are used in order to limit the extraction of oak notes.

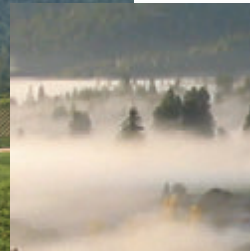
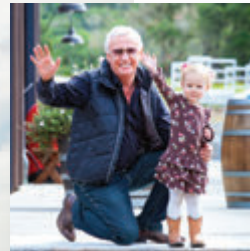
The winery building was completed in 1997 by the visionary Swiss architects, Jacques Herzog and Pierre de Meuron (recipients of the Pritzker Prize, contemporary architecture's highest award). The Dominus Estate winery is perfectly integrated into its landscape, offering panoramic views of the hillsides and vineyards. With its gabion facade, the winery seems to dissolve into its surroundings, an intentional effect, underscoring the importance of the vineyard in the production of a great wine.

WINES

Dominus

Napanook





DOMAINE ANDERSON



JERRY MURRAY
Winemaker

Anderson Valley | California

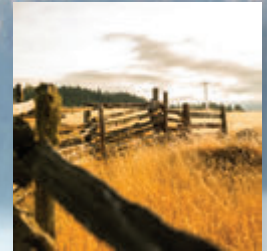
■ For DOMAINE ANDERSON's 2012 inaugural vintage release in 2014, two estate wines were produced - sourced from proprietary vineyards and blended to express the exceptional nature of the Anderson Valley *terroir*.



VINEYARDS

Nestled in the breathtaking, fog-cooled hillside and mountain terrain of the Anderson Valley, Domaine Anderson is located near the small, pioneer winemaking community of Philo. The cooling marine layer and varied *terroir* that is characteristic of this Northern California coastal region provides ideal conditions for the cultivation of Pinot Noir and Chardonnay grapes.

It was the region's ideal grape growing conditions that led Jean-Claude Rouzaud, Chairman of Louis Roederer, to this remote corner of Mendocino County in the early 1980's. In search of the perfect vineyard sites in which to grow Pinot Noir and Chardonnay grapes, Rouzaud knew the remote valley's sloping hillsides and cooler climate would provide optimal conditions for the fulfillment of his vision - to produce world-class wines of the highest standards of distinction.





[CLICK here to learn more about Domaine Anderson](#)

KEY POINTS

In 2011, the Rouzaud family acquired the Dach family property - a beautiful, small ranch in the heart of the Anderson Valley. Over time, Pinot Noir and Chardonnay grapes were planted and the Domaine Anderson winery, designed specifically for small lot production of site-specific Pinot Noir and Chardonnay wines, was built.

Today, 50 acres of vineyard land located throughout the Anderson Valley, a sampling of the region's finest *terroirs*, is dedicated to growing Pinot Noir and Chardonnay for Domaine Anderson wines.

Vineyard management practices are focused on achieving the highest quality grapes using sustainable techniques that benefit the health and natural harmony of the vineyard as a whole.

The vineyards for Domaine Anderson wines span the Anderson Valley, from the warmer, up-valley town of Boonville to the cooler regions closer to the Mendocino coast. They are planted on the valley floor, on gently sloped knolls, and on steep hillsides. Soils range from rocky, river gravels to the finest clay loams.

Wines are produced from 100% estate-grown grapes from our Anderson Valley vineyards, allowing complete control over stewardship of the land.

The wines are low-alcohol, balanced, and supremely elegant. Both the Pinot Noir and Chardonnay wines are marked by an innate purity and curious depth. The wide range of flavors are well-defined and wonderfully complex.



WINES

Anderson Valley PINOT NOIR

Anderson Valley CHARDONNAY



CALIFORNIA TERROIRS,
FRENCH SPIRIT



CARPE DIEM



CARPE DIEM wines are made from select vineyards in two distinct California valleys: the Anderson Valley for the Pinot Noir and Chardonnay and the Napa Valley for the Cabernet Sauvignon.

Anderson + Napa Valleys | California



KEY POINTS

Pinot Noir and Chardonnay, Anderson Valley

Anderson Valley is a narrow crevice of land that is cooled by fog and ocean breezes; the region is now regarded as a one of the very best *terroirs* to produce world-class Pinot Noir and Chardonnay.

Debuting with the 2013 vintage and moving forward, Carpe Diem Pinot Noir and Chardonnay are made in Northern California's Anderson Valley under the supervision of Domaine Anderson's winemaker Jerry Murray. The estate-grown fruit comes exclusively from the vineyards owned by the Rouzaud family (Champagne Louis Roederer).

Cabernet Sauvignon, Napa Valley

Grapes for the Carpe Diem Cabernet Sauvignon have been selected from the best vineyards in Napa Valley. Vinified under the strict supervision of Christian Moueix's winemaking team in Yountville, California, Carpe Diem embodies the essence of Napa Valley Cabernet Sauvignon.

Carpe Diem Cabernet Sauvignon is made in a classic winemaking style, respecting the characteristics of the Cabernet grape. Oak is used sparingly to keep the wine fresh and the fruit vibrant.

The style is Burgundian for the Pinot Noir and the Chardonnay, elegant and refined. Inspired by the great wines of Bordeaux, the Cabernet Sauvignon, traditional and vibrant.

WINES

Chardonnay, Anderson Valley

Pinot Noir, Anderson Valley

Cabernet Sauvignon, Napa Valley



MAISONS MARQUES & DOMAINES

Pio Cesare

Querciabella

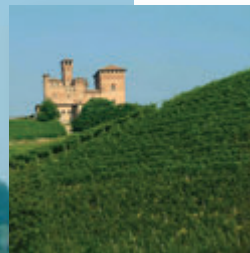
Castiglion del Bosco

Podernuovo a Palazzone

ITALY



Piedmont | Italy



PIO CESARE



PIO CESARE



PIO BOFFA
Owner | Winemaker

Family-owned and operated, Pio Cesare has been producing world-class wines since 1881 in Northern Italy's Piedmont region.

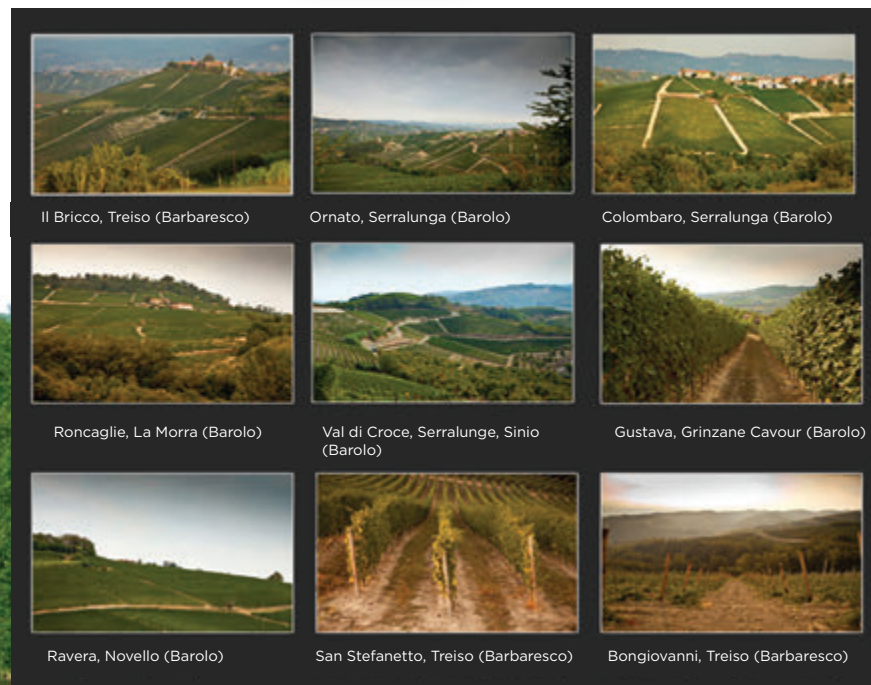


Pio Cesare owns more than 50 hectares (130 acres) of vineyards, located in the most highly-rated and attractive grape growing areas with prime exposure.

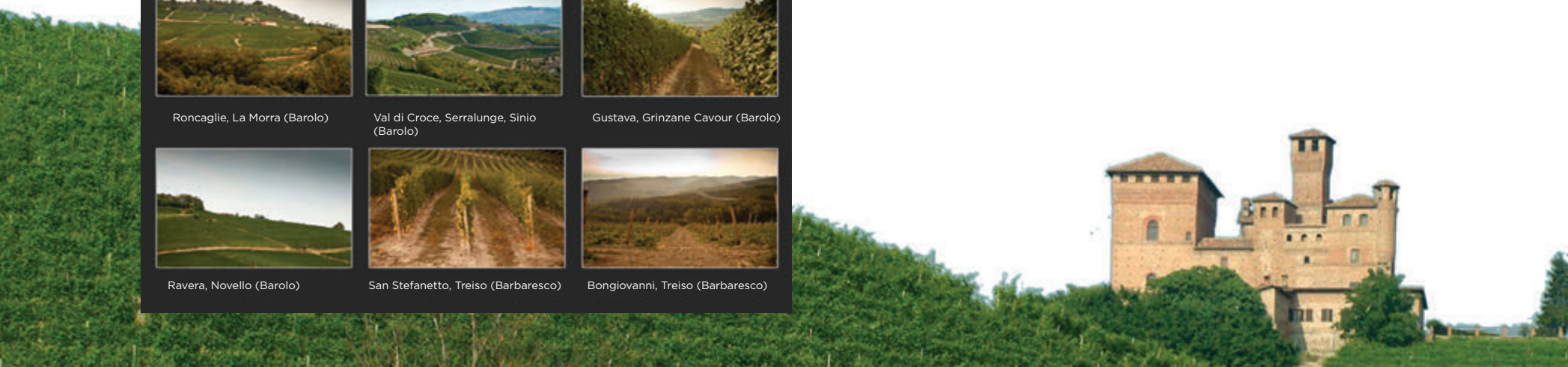
Vineyards within the Barolo region include: the "Ornato" Estate and the "Colombaro" Vineyard in Serralunga d'Alba, the "Gustava" Estate in Grinzane Cavour, the "Roncaglie" in La Morra and the "Ravera" in Barolo-Novello.

Within the Barbaresco territory, Pio Cesare holds the "Il Bricco" Estate and the "San Stefanetto" Vineyards in Treiso. Other selected vineyards are located in the communes of Diano d'Alba, Sinio and Trezzo Tinella.

In addition to his own vineyards, Pio Cesare has fostered long term relationships with growers for several generations and manages all aspects of viticulture in these vineyards. These growers have been selling grapes to the family for generations.



VINEYARDS





PIO CESARE

WINES

KEY POINTS

Pio Boffa is the fourth generation proprietor of Pio Cesare.

Pio Boffa's dedication to preserve the individuality of each of the region's wines dictates his choices in the cellar: short maceration, separate lot fermentation, judicious selection for barrel and large cask aging and bottling schedules determined by the ideal structure of each wine rather than by the demand of the market.

The Piedmont region is nestled between the Alps and the Mediterranean Sea. The confluence of the cold Alpine air with warm maritime moisture creates a misty glow or "nebbia" over the area. Nebbiolo is named for this condition.

Nebbiolo is the traditional grape in Piedmont. However, Pio Boffa is at the forefront of a trend to prove that the Barbera grape has great potential. He planted Barbera instead of Nebbiolo at the Colombaro vineyard and has succeeded in producing a top-rated wine from this indigenous variety, Pio Cesare's Barbera d'Alba "Fides."

Today, Pio Cesare owns 130 acres of ideal vineyards. These large holdings are very unusual for a region, like Piemonte, which is dominated by small family-owned farms.

Barolo DOCG

Barolo "Ornato" DOCG

Barbera d'Alba DOC

Barbera d'Alba "Fides" DOC

Barbaresco DOCG

Barbaresco "Il Bricco" DOCG

Dolcetto d'Alba DOC

Nebbiolo Langhe DOC

Chardonnay "Piodilei" DOC

Chardonnay L'Altro DOC

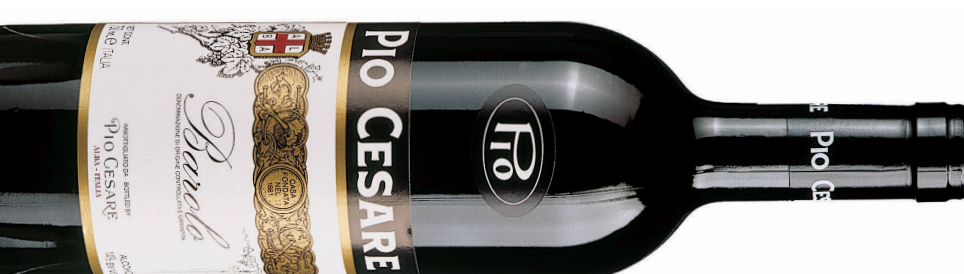
Cortese di Gavi DOCG

Arneis Langhe DOC

Moscato d'Asti DOCG

Grignolino del Monferrato Casalese DOC

Oltre Langhe DOC



BIODYNAMIC VITICULTURE

QUERCIBABELLA

Querciabella



SEBASTIANO COSSIA CASTIGLIONI
Owner



Tuscany | Italy

■ Founded in 1974, Querciabella has continually honed its approach to biodynamic viticulture for over a decade with vineyards located throughout Tuscany's Chianti Classico and Maremma areas.

VINEYARDS

With 74 hectares (183 acres) of prime Chianti Classico vineyards – located in the municipalities of Greve, Panzano, Radda and Gaiole – in addition to 32 hectares (79 acres) in Maremma on Tuscany's unspoiled Etruscan coast, Querciabella's holdings represent the largest extensions of biodynamically farmed (certified organic) vineyards in Italy, contributing extraordinary biodiversity to local and surrounding ecosystems and serving as a sanctuary for thriving numbers of honeybee colonies.



In 2000, the winery converted from organic to 100% biodynamic. (The winery had been organic since 1988). There is no use of chemicals, fertilizers or pesticides, creating a welcoming environment for the existence of beneficial insects and birds that assist the natural viticultural practices.

A further step was taken since the 2010 growing season to implement a completely (proprietary) plant-based approach to biodynamics, which is why Querciabella can now say that their wines are suitable for vegans.





"Through biodynamic viticulture, we celebrate the nature and history of our terroir and we respect and exalt the quality of its fruit." - Sebastiano Cossia Castiglioni



KEY POINTS

Querciabella was founded in 1974 by Sebastiano's father, Giuseppe Castiglioni.

100% Biodynamic | Organic | Vegan: There is no use of chemicals, fertilizers or pesticides, creating a welcoming environment for the existence of beneficial insects and birds that assist the natural viticultural practices.

With vineyards located throughout Tuscany's Chianti Classico and Maremma areas, Querciabella exemplifies the mindful preservation of tradition through forward-thinking, completely natural, winemaking.

The winery rejects artificial manipulation in winemaking, including the practice of reverse osmosis, which compromises the natural chemical composition of wine.

The low-yielding vines produce grapes known for their concentration and richness. The addition of dry-farming enhances the intensity of the fruit and the expression of the *terroir*.

Peristaltic pumps are used to avoid any harsh handling of the grapes.

There is no direct contact between the grapes and metal during the winemaking process.

The wines are aged in custom-made French oak barriques.

Querciabella practices a very rigorous selection of cooperages based on those barrels they have identified over the course of many years to be most well-suited to their winemaking style, not to mention to specific vineyard sites. Consequently, they have consistently worked (with excellent results) with a small variety of tonnellerie including François Frères, Sylvain and Taransaud.



Querciabella

WINES

Chianti Classico DOCG

Camartina IGT

Batàr IGT

Palafreno IGT

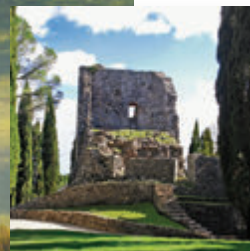
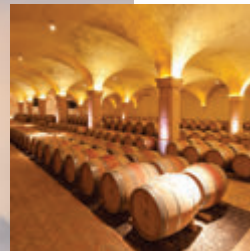
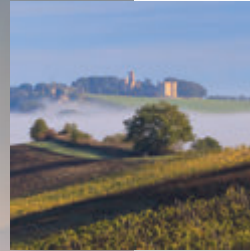
Turpino IGT

Mongrana in Maremma IGT





Tuscany | Italy



CASTIGLION DEL BOSCO



MASSIMO FERRAGAMO
Owner

■ CASTIGLION DEL BOSCO is one of Tuscany's oldest and most noteworthy estates and a leading producer of renowned Brunello di Montalcino.



*All Castiglion del Bosco vineyards
are managed organically.*



VINEYARDS

The property is located in the north-western part of Montalcino and extends over 2,000 hectares of woods, meadows, vineyards and olive groves. The vineyards include 62 hectares of premium Sangiovese grapes, handpicked by farmers since the 18th century.

Along with the magnificent estate in Montalcino, Castiglion del Bosco owns a beautiful vineyard in Riparbella, by the Tuscan coast, where Prima Pietra has been produced since 2007.





CLICK here to get
to the Castiglion del
Bosco website

KEY POINTS

All Castiglion del Bosco vineyards, both in Montalcino and Riparbella, are managed organically.

One of the earliest producers of Brunello di Montalcino, Castiglion del Bosco was acquired in 2003 by Massimo Ferragamo.

Castiglion del Bosco was one of the 7 founders of the Brunello di Montalcino consortium in 1967 and has been producing wine for centuries.

With the mission to create wines that awaken the senses, Castiglion del Bosco produces wines that perfectly represent the *terroir* and respect the elegance of nature.

Winemaking at Castiglion del Bosco is managed by Cecilia Leoneschi who has been at the winery since 2003. She is supported in the vineyard by agronomist Ruggero Mazzilli and in the cellar by oenologist Giuseppe (Beppe) Caviola – both from Piedmont.



Cecilia Leoneschi

Castiglion del Bosco is a fine wine estate as well as an elegant country resort with a rich past.

In the Val d'Orcia near Siena, the property is a UNESCO World Heritage site enshrined for its Renaissance-parceled landscape, housing 23 suites in buildings retrofitted into an original medieval village. Another 10 rustic stone farm-houses- turned-villas are strewn around hillsides, in addition to an 18-hole golf course designed by Tom Weiskopf and a cooking school.



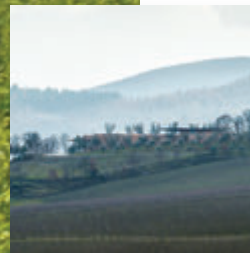
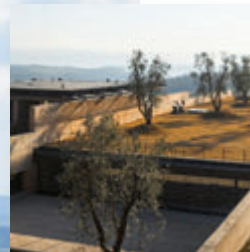
WINES

CdBianco IGT Toscana Chardonnay
Rosso di Montalcino DOC
Brunello di Montalcino DOCG
Campo del Drago DOCG
Millecento Brunello Riserva DOCG
Dainero IGT Toscana Rosso
Prima Pietra IGT Toscana Rosso





Tuscany | Italy



PODERNUOVO A PALAZZONE



PODERNUOVO
A PALAZZONE

DI PAOLO E GIOVANNI BULGARI



GIOVANNI BULGARI
Owner

■ Tuscany's PODERNUOVO A PALAZZONE, a new winery estate, is committed to the attention of nature's needs while producing beautiful wines.



The vineyard spreads on 20 hectares of land, with 5,400 plants per hectare, at an altitude of over 300 feet above sea level.

The soil is composed of clay, limestone, sandstones and fossils while the vineyards have a sunny southeastern exposure.

VINEYARDS



Podernuovo a Palazzone is located in a protected triangle within southern Tuscany, where the land is still cultivated with respect for the environment, the soil, and ancient farming traditions.



The Estate

*Located in Tuscany close to San Casciano dei Bagni,
at the border to Lazio and Umbria.*





CLICK here to get to
the PoderNuovo
website



Giovanni Bulgari is drawn to all environmental issues, and considers respecting nature an essential element in his winemaking practice. Finding balance and harmony while processing the grapes - such as employing techniques and technologies to reduce carbon dioxide in production - is one of the winery's main objectives.

KEY POINTS

The Podernuovo estate was purchased in 2004 by Giovanni Bulgari and his father Paolo.

The vineyard had been abandoned many years before, and the challenge was to give it new life in order to produce elegant and harmonious wines. The quest for excellence and the love of nature are life-long passions of Giovanni Bulgari, and sparked intense research of the local *terroirs*.

The wines of Podernuovo a Palazzone debuted with their 2009 vintage.

Main varieties planted are Sangiovese, Montepulciano, Cabernet Franc, Cabernet Sauvignon, and Merlot.

Therra is Podernuovo's core wine. This well-structured wine has been aged in 225 liter barriques and has hints of red fruits, spices, and aromatic woods.

Sotirio, Podernuovo's top wine, is made from Sangiovese. It has an intense yet subtle taste, having aged in oak wood barrels.

Argirio, a Tuscan Cabernet Franc, is a fine and elegant wine with aromas of mint, sage, marjoram, thyme, eucalyptus and bay leaf. At the end a slight scent of roasting. On the palate, blackberry, sour cherry and a finish of coffee.



WINES

Therra

Sotirio

Argirio



MAISONS MARQUES & DOMAINES

Marques de Murrieta

Pazo de Barrantes

SPAIN



Rioja | Spain



MARQUÉS DE MURRIETA



V. DALMAU CEBRIÁN-SAGARRIGA
Count of Creixell, Owner

■ The historic MARQUÉS DE MURRIETA winery and vineyards represent excellence in modern Rioja winemaking.



VINEYARDS

The Ygay (pronounced “E-guy”) Estate is located on the southerly limit of the Rioja Alta and is comprised of 300 hectares (741 acres) of prime vineyards. The vineyards are divided into several smaller plots, including the single vineyards of Capellanía; Canajas, which is the source of the unique Dalmay; and La Plana, source of the famous Castillo Ygay.



Key to the quality and style of Marqués de Murrieta wines are the unique family-owned vineyards.





KEY POINTS

Marqués de Murrieta is named after Luciano de Murrieta, one of the founding fathers of modern Rioja winemaking. The estate was established in 1852 in the world renowned Rioja region of Spain. Today V. Dalmáu Cebrián-Sagarriga, Count of Creixell, leads the family-owned company.

Rioja was the first Spanish wine region to obtain D.O. status in 1925, and in 1991 it was promoted to D.O.Ca standing. The Rioja region is located in Northern Spain on both banks of the Ebro River, providing exceptional natural conditions for the cultivation of vineyards.

With a \$40 million investment project just completed, the Marqués de Murrieta family is replanting and improving the cultivation of the vineyards, building a state of the art winery within the walls of a national landmark and restoring the historical palace facilities, built in 1852.

Today, Murrieta is the largest continuous single estate in the region. It is still comparatively rare for a top Rioja producer, especially one of a certain size, to grow all its own grapes.



MARIA VARGAS

María Vargas is one of the highest-profile female winemakers in Rioja, and very much a part of Murrieta's transformation. She joined the winery as assistant winemaker in 1995, and took over the top position in 2000. Vargas is a brilliant blender as well as a sensitive winemaker, adept at combining the different plots of Murrieta's vineyards to make exceptional wines with character and quality.



WINES

Castillo Ygay Gran Reserva Especial

Marqués de Murrieta Reserva

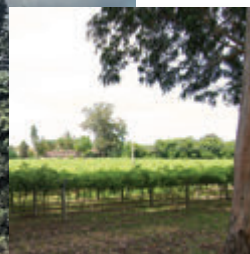
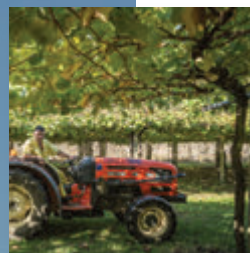
Dalmáu Reserva

Capellanía White Reserva





Rías Baixas | Galicia | Spain

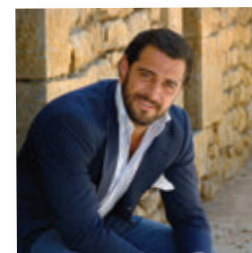


PAZO DE BARRANTES



PAZO DE BARRANTES

DESDE 1511



V. DALMAU CEBRIÁN-SAGARRIGA
Count of Creixell, Owner

PAZO DE BARRANTES is part of the Marqués de Murrieta family, one of the founding fathers of modern Spanish winemaking.



CLICK here to get
to the Pazo de
Barrantes
website



KEY POINTS

The Pazo Barrantes estate with 30 acres of premium vineyards has been home of the Creixell family since 1511.

Pazo de Barrantes Albariño captures the subtle flavor and freshness of the albariño grape.

La Comtesse de Pazo Barrantes Albariño is from the vineyard of Pago Cacheiro, a 50 year-old vineyard within the winery's 30 acre estate.

Albariño grapes are small and found in compact bunches. Naturally high sugar and organic acids promote great subtlety.

Afterwards the grapes are pressed gently and softly to extract the intense aromatic potential that these old vines provide.

Extended bottle aging promotes complexity, increased yellow color and a stunning varietal nose characteristic.

The Pazo Barrantes estate is located in the Salnés Valley of Rías Baixas and is the largest single estate in the valley. The property is close to the Galician coast in the western part of Spain, just north of Portugal.




PAZO DE BARRANTES
DESDE 1511

WINES

Pazo Barrantes Albariño

La Comtesse de Pazo Barrantes Albariño



MAISONS MARQUES & DOMAINES

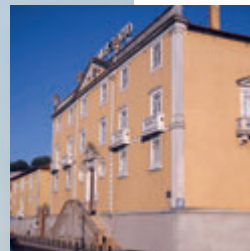
Ramos Pinto

Duas Quintas

PORTUGAL



Porto + Douro Valley | Portugal



RAMOS PINTO



RAMOS PINTO
Est. 1880



JOÃO NICOLAU DE ALMEIDA
Chairman | Head Winemaker

■ Founded in 1880 by brothers Adriano and Antonio, RAMOS PINTO was acquired by Louis Roederer in 1990. Descendants of the founders carry on the heritage of producing extraordinary ports and still wines.



VINEYARDS

Ramos Pinto owns 90% of the vineyards that supply their winemaking needs, making it close to an “estate” grown property. In the Douro Valley, this is the largest proportion of vineyard ownership in relation to production.

The four Quintas - Ervamoira, Bom Retiro, Bons Ares and Urtiga - give Ramos Pinto the unique ability to offer single-quinta bottlings or to use grapes from these Quintas to create selected blends and ensure quality objectives.





ANA ROSAS
Winemaker

KEY POINTS

João Nicolau de Almeida has been responsible for conducting research which eventually designated five official native varieties recommended for the Douro region: Touriga Nacional, Touriga Francesca, Tinta-Barroca, Tinto-Cão and Tinta-Roriz (Tempranillo). He also introduced the vertical planting of vines in the Douro.

Among Port producers, Ramos Pinto enjoys the distinction of holding the largest proportion of vineyards in relation to its production, giving it a high degree of control over viticultural methods and harvest time.

The House tends a 580 acres of planted vineyards in their four estates (quintas): Quinta do Bom Retiro, Quinta de Urtiga, Quinta dos Bons Ares, Quinta de Ervamoira.

The Quinta de Ervamoira was the first Quinta in the Douro where, in contrast to tradition, individual vineyard blocks were planted with a single variety, selected for the grape's most appropriate soil and climate.

In 1997, the House created the Ervamoira on-site museum, aimed at environmental, enological, archaeological and anthropological research of the Valley Côa. The museum and vineyards are located in an area designated by UNESCO as the World Heritage Site.



RAMOS PINTO
Est. 1880

WINES

Porto Fine White

Porto Fine Ruby

Porto Tawny Superior

Lágrima

Quinta de Ervamoira, 10-year Tawny

Quinta do Bom Retiro, 20-year Tawny

30-year Tawny

Collector Reserva

Late Bottled Vintage

Vintage Port

Quinta de Ervamoira Vintage Port





KEY POINTS

The Port House of Ramos Pinto produces Duas Quintas, exceptional red table wines from the Ervamoira and Bons Ares vineyards in the Douro region of Portugal.

Acquired by the House of Louis Roederer in 1990, Ramos Pinto cultivates 460 acres of prime vineyards in Portugal's famed upper Douro region.

The vines grow on steep, rocky slopes rising at 30° to 70°. These seemingly difficult conditions are actually favorable to the vegetative cycle of the vine and perfect maturation of the grapes.

The integration of the House into the Roederer Group finally made possible a project that had begun with the viticultural research of 1976: the creation of the Ramos Pinto red and white still wines. This was a long adventure that today boasts some of the most well-known Douro wines.

The wine for the Duas Quintas is a blend of Touriga Franca, Tinta Roriz and Touriga Nacional grapes from the Quinta de Ervamoira and the Quinta dos Bons Ares.

The Duas Quintas Reserva wine is a blend of mostly Touriga Nacional with a small proportion of Tinta Barroca.



Ervamoira



TERESA AMEZTOY
Winemaker

Ervamoira lies in a rocky area on the banks of the river Côa where the weather is hot and dry. This adds density and body to the finished wine. It was the first Quinta in the Douro where, in contrast to tradition, individual vineyard blocks were planted with a single variety, selected for the grape's most appropriate soil and climate.

Bons Ares is a granite vineyard of higher elevation with cool growing conditions, adding freshness and vivacity.

The grapes are chilled slightly before entering the fermentation vat to retain their fresh fruit aromas. Following primary fermentation, 100% of the blend goes through malolactic fermentation.

The Reserva wines are aged for six months in new oak casks. They are then bottled at Quinta dos Bons Ares where they mature for another two years.

The Duas Quintas line of wines are full-bodied, full of fresh fruit (mixed berries, plums) and possess excellent tannins that provide structure and a long finish. They can be drunk young or aged 2-3 years, are a great value, and are outstanding with food.



WINES

Duas Quintas Classic Red

Duas Quintas Classic White

Duas Quintas Reserva

Duas Quintas Reserva Especial



MAISONS MARQUES & DOMAINES

Meerlust Estate

Fleur du Cap

SOUTH
AFRICA



MEERLUST ESTATE



MEERLUST



HANNES MYBURGH
Owner



MEERLUST ESTATE has been part of the Myburgh family since 1756. Long recognized for producing world-class wines, Meerlust Estate is singularly rich in charm and history.

Stellenbosch | South Africa



272 acres are planted with Cabernet Sauvignon, Merlot, Cabernet Franc, Petit Verdot, Pinot Noir and Chardonnay.

The soil for the red varieties is a combination of decomposed granite mixed with clay. For Chardonnay the soil is alluvial soil with a clay subsoil.

In the summertime ocean breezes and evening mists roll in from the coast to cool the vineyards, allowing the grapes to ripen slowly and achieve full, concentrated varietal characteristics.



VINEYARDS





KEY POINTS

Meerlust Estate has been part of the Myburgh family for eight generations since 1756, when it was purchased by Johannes Albertus Myburgh. When Nicolas Myburgh took over in 1959, he began an extensive restoration program of the Cape Dutch style architectural structures on the Estate. Today, the dedication to the art of fine winemaking continues under the guidance of Hannes Myburgh, Nicolas 's son.

The entire complex was declared a National Monument in 1987.

Situated 15 kilometres south of Stellenbosch with the blue crescent of False Bay just 5 kilometres away, this close proximity of the ocean plays a major role in the climate at Meerlust.

Rubicon, the unique Bordeaux-wine blend of Meerlust, was released to international acclaim in 1980. Nicolas Myburgh was looking for an appropriate name as he believed that he had reached the "point of no return" with this wine and could only go forward. Julius Caesar is supposed to have said "Alea iacta est" (The die is cast) as he led his troops towards Rome in 49BC. The crucial border of the ancient capital was the Rubicon River, and the decision to cross it marked an irrevocable point in history.

The Myburgh Family Trust has initiated a progressive farm workers project in which the workers are shareholders in a wine storage and labelling facility offering services to the local wine industry and Meerlust. In addition, the Meerlust Foundation, in conjunction with the Sustainability Institute, provides a safe and stimulating environment for the children of the farm workers.



CHRIS WILLIAMS
Cellar Master



MEERLUST

WINES

Rubicon

Chardonnay

Merlot

Pinot Noir



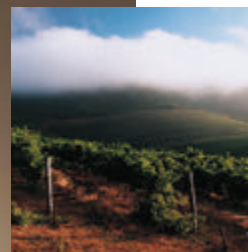
WINES INSPIRED BY NATURE

FLEUR DU CAP

FLEUR DU CAP
WINES INSPIRED BY NATURE



ANDREA FREEBOROUGH
Cellar Master



Stellenbosch | South Africa

■ One of South Africa's most steadfast and renowned properties, FLEUR DU CAP produces elegant yet accessible and well-priced wines.



Fleur du Cap's grapes are meticulously selected from exceptional Cape Coastal region vineyards. The south-easterly breezes and healthy rainfalls of the Mediterranean climate produce outstanding fruit. The winemakers' contemporary style of crushing and fermenting the grapes captures and reflects the desired varietal character and *terroir* qualities.

The initial rootstock for these wines was planted in 1700 and there is now a rootstock mother plantation housing about 11,000 phylloxera-free rootstock vines.



VINEYARDS





KEY POINTS

Fleur du Cap is located on the lush, pastoral soil near the Lourens River in the Stellenbosch Cape Coastal region of South Africa. It was first planted in 1700 by Governor Willem van der Stel.

The climate is mild with south- and east-facing slopes offering protection against late afternoon sun. Cooling breezes both from the Atlantic and Indian Oceans ensure rich, slow-growing crops.

The wines are crafted in compliance with universal guidelines to ensure environmentally friendly winemaking practices, making the wine “the way Mother Nature intended.” The winemakers observe a philosophy of minimal intervention, producing wines that naturally express their *terroir* and varietal character.

After their rest in the bottle amidst the Parrot Mountain tunneled cellars, these delicious and charming wines are ready to proudly bear the Fleur du Cap label.

Die Bergkelder, a unique underground wine cellar, was designed to keep wine at a constant ideal temperature, even in the fiercest African heat.

The unfiltered wines have outspoken varietal character and exceptional intensity of flavor.



FLEURDU CAP
WINES INSPIRED BY NATURE

WINES

Chenin Blanc
Chardonnay
Sauvignon Blanc
Merlot
Cabernet Sauvignon
Pinotage
Shiraz
Unfiltered Chardonnay
Unfiltered Sauvignon Blanc
Unfiltered Cabernet Sauvignon
Unfiltered Merlot



MAISONS MARQUES & DOMAINES

Website

MMD TOOLS

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SAMPLE OF KEY TOOLS



www.mmdusa.net



brand splash page



videos



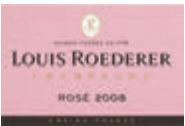
bottle shots



sell sheets



shelf talkers



labels



logos



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