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# PORTFOLIO

## MAISONS MARQUES & DOMAINES USA

was founded in 1987 as the US sales and marketing arm for Champagne Louis Roederer and its new California winery, Roederer Estate.

Today, the company has grown into a respected marketer of prestigious, family-owned producers. From France to Portugal, Italy to Spain, South Africa, Canada and California, Maisons Marques & Domaines is proud to represent some of the most esteemed wineries in the world.

## FRANCE



Originally founded in 1776, **Champagne Louis Roederer** continues as one of the very rare Champagne houses to remain firmly in the hands of the same family, since 1832. For three centuries, seven successive generations have been responsible for building a reputation for unparalleled quality and continuity. A focus on meticulous viticulture, best demonstrated with an ongoing organic and biodynamic conversion to its vineyards—totaling 593 acres—accounts for the House’s success and enduring excellence, spanning its multi-vintage Collection to the highly prized Cristal cuvée. Remarkably, 100% of the House’s vintage-dated wines are estate-produced.



Tracing its roots back to 1896, **Domaines Ott** wines represent the best of Provence: beauty, heritage, and unsurpassed character. Today, fourth-generation winemaker Jean-François Ott manages the three estates, totaling over 500 acres of vineyards, to produce wines of two appellations: Côtes de Provence and Bandol. Gentle, sustainable, organic winegrowing and winemaking practices have always been utilized on the estates. In keeping with an ethos based on craftsmanship and a bespoke approach, the family uses biodynamic-inspired practices that go well beyond the requirements of the specifications in force—a nod to founder Marcel Ott’s enduring legacy.



**Château Pichon Longueville Comtesse de Lalande** is known the world over as a “Super Second” in the 1855 Bordeaux Classification, the ranking system created at the request of Napoleon III. The wines are spectacular characterizations of the Pauillac terroir and represent centuries of tradition, passion, and stewardship of the land. With its vineyard totaling 210 acres a stone’s throw from the Gironde estuary, Pichon Comtesse is unique for its wide-ranging variety of plots and soil compositions. The estate’s plot-by-plot approach in the vineyard is key to understanding the terroir and enables winemaker Nicolas Glumineau to be more selective during blending and produce increasingly fine-tuned wines.



Originally founded in the 15th century, **Château de Pez** is one of the oldest properties in Bordeaux’s Left Bank and the oldest domaine in Saint-Estèphe. Château de Pez consists of 104 continuous acres with 94 acres planted mainly to Merlot and Cabernet Sauvignon. Since 2005, Pez has been on an exciting intellectual and technical journey of precision winemaking: experimenting with biodynamic viticulture, a new cellar allowing for plot-by-plot vinification, a meticulous selection of French oak barrels. Under winemaker Nicolas Glumineau’s helm, the property bears the distinctive hallmarks of Saint-Estèphe with a modern, elegant twist.



One of the leading wine merchants in Bordeaux, **Établissements Jean-Pierre Moueix** distributes fine wines from renowned appellations of the Right Bank, primarily Pomerol and Saint Emilion, as well as the top wines of the Médoc. The company maintains exclusive distribution rights to over twenty eminent Right Bank châteaux, the result of relationships nurtured over generations. Founded by its namesake in 1937, Établissements Jean-Pierre Moueix continues under the leadership of his son, Christian Moueix, and grandson, Edouard Moueix, and today sells wines in over 75 countries.

Pomerol: **Châteaux Hosanna | Certan de May | Lafleur-Gazin | Bourgneuf | de Sales**  
Saint-Émilion: **Châteaux Peymouton | Clos St. Martin**



Founded in 1835, **Delas Frères** is among the most prestigious wineries in the Rhône Valley and recognized as one of its leading producers. Delas has vineyard holdings on the steep granite slopes of the northern Rhône and purchases additional wine through long-term contracts with high-quality southern Rhône growers. From its approachable Côtes du Rhône to the collectable single-vineyard Hermitage Les Bessards, the Delas portfolio offers pleasure, quality, and value.



Renowned the world over for its Pouilly-Fumé, **Ladoucette** has been in the hands of the Comte Lafond and Ladoucette families since the 18th century. In the 1970s, Baron Patrick de Ladoucette took over the family-owned Château du Nozet to release a private reserve sauvignon blanc of the highest acclaim. He eventually expanded into other appellations with the acquisition of historical estates in Sancerre, Chablis, Vouvray, and Chinon. Today, the brands include **La Poussie | Marc Brédif | Régnard**



Founded by Nicolas Schlumberger in 1810, **Domaines Schlumberger** produces 100% estate-bottled wines from southern Alsace. Today, the sixth and seventh generations carry on the family tradition. Due to the domaines’ steepness and aridity, the yields are about 50% of the average for the Alsace appellation. However, the resulting yields offer the highest quality grapes with an exceptional concentration of flavor. Domaines Schlumberger is the largest privately owned estate in Alsace and the largest grand cru producer in the region with 172 classified acres.



Built in the 17th century, **Château Loudenne** is one of the oldest Crus Bourgeois properties and its 154 acres of planted vineyards are situated in the Médoc along the banks of the Gironde estuary. From well-structured reds to dry whites that are all aged in oak barrels, the wines of Château Loudenne have the classic elegance and weight typical of nearby Saint-Estèphe.

## CALIFORNIA

*Dominus*

Upon his discovery of the 124-acre Napanook vineyard in 1981, Christian Moueix founded **Dominus Estate** to produce one of Napa Valley's most acclaimed cabernet sauvignons. The vineyard's volcanic, well-draining soils are specifically suited to growing Bordeaux varietals, and winemaker Tod Mostero vinifies each dry-farmed parcel separately. Attention to detail is second to none, with minimal intervention allowing the terroir to fully express itself in the wine.



Founded in 1982, **Roederer Estate** is nestled in Mendocino County's cool, fog-shrouded Anderson Valley. As the northern California outpost of Champagne Louis Roederer, it builds upon a centuries-old tradition of advanced viticulture and fine winemaking. With 600 acres of proprietary vineyards, it is among the very few American sparkling wine houses that only sources estate-grown fruit. Special oak-aged reserve wines are added to each blend in both the multi-vintage and vintage cuvées, which are 100% estate-bottled.



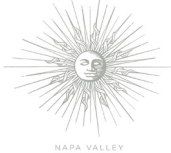
SCHARFFENBERGER

The history of **Scharffenberger Cellars** begins in 1981 in the heart of Mendocino's Anderson Valley. Situated only miles from the coastal influences of the Pacific Ocean, Scharffenberger Cellars also enjoys the deep soils and sunshine with in the protected valley. Originally founded by John Scharffenberger, the winery entered a new chapter as a member of the Roederer Collection in 2004. Today, winemaker Jeffrey Jindra continues to craft without compromise delicious sparkling wines that showcase the unparalleled uniqueness of Mendocino County's terroir.



**Domaine Anderson** is tucked in the hillsides of northern California's Anderson Valley. The cooling marine layer that is characteristic of this region provides ideal conditions for the cultivation of pinot noir and chardonnay. Domaine Anderson's 100% estate-grown wines are crafted with precision and minimal intervention in order to best express the uniqueness of the terroir. The winery's commitment to land stewardship and sustainable practices extends to each of its vineyards, including a rotating calendar of crops and livestock integral to the certified organic and biodynamic Dach vineyard.

CARPE DIEM®



**Carpe Diem** wines are "artisan-négociant" produced from grapes sourced in Mendocino County. Vinified under the meticulous direction of the Roederer Estate team, Carpe Diem pinot noir and chardonnay offer the best of both worlds: the richness of California fruit with the balance and elegance of a French wine.



MERRY EDWARDS  
• WINERY AND VINEYARDS •  
RUSSIAN RIVER VALLEY

**Merry Edwards Winery** was founded in 1997 and produces terroir-driven, single-vineyard wines from 80 acres of estate vineyards in the Russian River Valley. The winery is known for crafting Pinot Noirs of immense depth, elegant structure and exceptional longevity as well as its aromatic, barrel-aged Russian River Valley Sauvignon Blanc, which is among the most sought after made in California. A single-vineyard Chardonnay and Late Harvest Sauvignon Blanc round out the portfolio.

## CANADA

INNISKILLIN



Located in the bucolic town of Niagara-on-the-Lake, **Inniskillin** was established with a goal of producing world-class wines from grapes grown in the Niagara Peninsula. Founders Karl Kaiser and Donald Ziraldo tirelessly tested the new winegrowing region with better vines and superior winemaking techniques, grafting Old World wisdom into New World terroir. Ideally suited to the Canadian winter season, the process of crafting Icewine has been guided by nature since the winery's first vintage in 1984. Sister winery **Jackson-Triggs** complements the range with wines that offer exceptional value while remaining true to their unique Niagara terroir. Exclusively devoted to wines made from Burgundy's classic grape varieties, **Domaine Le Clos Jordanne** symbolizes the extraordinary vision of fusing tradition and innovation with passion and expertise to create wines that exemplify the distinct Niagara Escarpment terroir.



JACKSON-TRIGGS  
ESTATE WINES



DOMAINE  
LE CLOS JORDANNE™

## ITALY | SPAIN | PORTUGAL



Established in 1881, the esteemed Piedmontese producer of Barolo and Barbaresco is run by fifth-generation members of the family—Federica and Cesare, the late Pio Boffa's daughter and nephew, respectively. The family's 170-acre collection of prized parcels of varying exposures, combined with restrained yields and a focus on quality over quantity, allow **Pio Cesare** to produce traditional expressions of the Langhe's diverse terroirs.



**Castiglion del Bosco** is rooted in ancient origins: the estate has maintained the same borders for eight centuries. Situated in the Val d'Orcia, a UNESCO World Heritage Site since 2004, the historic 5,000-acre Castiglion del Bosco estate produces some of Tuscany's most singular Brunellos. Benefiting from superb exposition and natural isolation northwest of Montalcino, the renovated winery boasts 152 acres of certified organic vineyards composed of galestro soils ideal for crafting elegant and complex wines.

Querciabella

Founded in 1974 on the hillside of Ruffoli in Greve in Chianti, **Querciabella** embodies a vision of oenological excellence. Guided by the Castiglioni family, the estate has grown to encompass over 220 acres of organic vineyards in Chianti Classico and Maremma. These ecosystems, form the foundation for wines that harmoniously reflect the diverse and authentic character of the Tuscan terroir. Today, under the stewardship of Mita Castiglioni, Querciabella continues to thrive by fostering ecosystems that respect nature and nurture communities.



**Livio Felluga** moved to Friuli in the late 1930s and made his home on the gentle foothills of Rosazzo. Convinced that only a rebirth of quality farming could bring the Friuli countryside back to life, he began to renovate the old vineyards of Rosazzo and plant new ones, introducing innovative ideas and methods. The focus on quality and respect for the vineyard once embodied by Livio Felluga himself have been proudly carried out by the family over the years. Today, the 500-acre winery is led by Livio's son, Andrea Felluga, who is committed to perpetuating the great winegrowing tradition of Friuli.



With its unique family-owned vineyards dating back to 1852, **Marqués de Murrieta** is the largest continuous single estate in the Rioja Alta region. The winery, headquartered at the freshly restored Castillo de Ygay, is helmed by Count V. Dalmáu Cebrián-Sagarriga, whose vision for innovation and respect for tradition continue to shape the philosophy of this iconic Spanish property. Sharing the same values as its sister estate in Rioja, **Pazo de Barrantes** produces premium albariño in the Atlantic coastal region of Rías Baixas. The wine's true albariño character is a direct reflection of the family's core values of quality and estate-owned vineyards, paired with a modern winemaking approach and the latest technology.



Founded by two brothers in 1880, the House of **Ramos Pinto** tends to 580 acres of planted vineyards in its four quintas. This land ownership gives the winery a high degree of control over viticulture, spanning block-specific planting and clonal research. Ramos Pinto produces renowned ports as well as distinctive red and white wines in the Douro Valley where vines grow on steep rocky slopes. Today, descendants of the original founders carry on the rich winemaking heritage of Ramos Pinto.

## SOUTH AFRICA



**Meerlust Estate** has over 300 years of winemaking tradition in South Africa's Stellenbosch region. The Myburgh family, now in its eighth generation, runs the 272-acre property and utilizes the vineyards' diverse soils to produce some of the country's most iconic wines. The oceanic microclimate stemming from the estate's proximity to False Bay not only cools the vines in the summer, but also develops distinctive character in each varietal.

FLEUR  
DU CAP

**Fleur du Cap** wines were first launched in 1968, shortly after the opening of Die Bergkelder, the famous mountain cellar which cuts deep into the Papegaaienberg in Stellenbosch. Built by Dr. Anton Rupert, it was the first underground bottle maturation cellar of its kind in the southern hemisphere. A Mediterranean climate complete with south-easterly breezes and healthy rainfalls promotes exceptional growing conditions for a variety of grapes in Fleur du Cap's superior Cape Coastal vineyard blocks.